



child development services

Annual Report to the Legislature

February 2018

Roy K. Fowler

State Director of Child Development Services

Janice Breton

State Director of Special Services

146 State House Station

Augusta, Maine 04333

207-624-6660

The following information is presented to the joint standing committee of the Legislature having jurisdiction over the education and cultural affairs, the joint standing committee of the Legislature having jurisdiction over health and human services matters and the joint standing committee of the Legislature having jurisdiction over the appropriations and financial affairs on the performance of the Child Development Services System. This report can also be found at <http://www.maine.gov/doe/cds/reporting/index.html>.

The contents of this report include the requirements detailed in Maine Education Statue Title 20-A Part 4, Chapter 303, Section 7209, E as follows:

(1) The following financial information for the Child Development Services System in total and separately for the services provided to eligible children from birth to under 3 years of age and at least 3 years of age and under 6 years of age when the information can be separated for these age categories;

- (a) **Actual expenditures compared to the budget for each of the last 3 fiscal years** for each regional site, the central office and the total Child Development Services System by function, including case management, direct services and administration;

	June FY2017	Budget FY2017	Variance FY2017	June FY2016	Budget FY2016	Variance FY2016	June FY2015	Budget FY2015	Variance FY2015
CM/CF Total	\$ 5,780,351	\$ 6,450,798	\$ (670,447)	\$ 5,513,935	\$ 6,161,054	\$ (647,119)	\$ 4,850,468	\$ 5,786,312	\$ (935,844)
Total Direct Service	25,587,591	22,678,000	2,909,591	26,088,481	23,026,654	3,061,827	22,214,007	21,154,214	1,059,793
Total Administration	7,403,259	7,299,408	103,851	7,460,142	7,785,203	(325,061)	6,021,031	7,506,154	(1,485,123)
TOTAL	\$38,771,201	\$36,428,206	\$2,342,995	\$39,062,559	\$36,972,911	\$2,089,648	\$33,085,506	\$34,446,680	\$(1,361,174)

For Regional site information see appendix A.

- (b) **Actual expenditures compared to the budget for each of the last 3 fiscal years** for each regional site, the central office and the total Child Development Services System by expense type, including salaries, benefits, contracted services and transportation;

See appendix A.

- (c) **Actual revenues received compared to the budget for each of the last 3 fiscal years by revenue source;** and

	FY 2017 YTD	FY 2016 YTD	FY 2015 YTD
State of Maine General Funds	\$ 28,683,490	\$ 28,535,282	\$ 27,985,282
Tuition	8,278	8,216	10,632
Grants	-	-	-
Chapter 676	359,309	965,988	941,814
Maine Indian Education	-	-	72,021
Misc. Revenue	7,883	-	-
Interest Earned	-	8,873	4,260
Federal Part B - 611 & 619	3,960,486	3,319,494	3,350,530
Federal Part C	2,231,448	2,406,394	2,117,530
Private Insurance Billing	43,295	58,217	52,863
Mainecare Insurance Billing	360,480	498,763	467,884
SPDG Reimbursement	160,158	86,044	72,252
TOTAL	\$35,814,827	\$35,887,271	\$35,075,068
* Federal and state revenues allocations are provided prior to budget preparations. Budgets align with revenues.			

(d) The total dollar value of MaineCare claims paid through the Department of Health and Human Services for each of the last 3 fiscal years for services provided pursuant to children’s individualized education programs or individualized family service plans that were billed directly to the MaineCare program by contracted service providers;

Information is currently not available.

(2) The following data for the Child Development Services System in total and separately for the services provided to eligible children from birth to under 3 years of age and at least 3 years of age and under 6 years of age, including descriptions of any notable variations in these data among regional sites and any notable year-to-year trends over the past 5 years:

Data for this report has been obtained from CDS’ Child Information Network Connection data system (CINC), implemented on July 1, 2016.

(a) The **number of children referred** to the Child Development Services System in the prior year by referral source, including the screening programs in Title 22, sections 1532, 8824, and 8943, and the **percentage of children referred found eligible for services**:

Calendar Year 2017	Ages Birth - 5	Ages Birth - 2	Ages 3 - 5
All Referrals	8,486	3,128	5,358
Found Eligible	2,430	1,080	1350
Percent Found Eligible	29%	35%	25%

CDC Program	Ages Birth - 5	Ages Birth - 2	Ages 3 - 5
DHHS - CSHN - Birth Defects Program	29	26	0
DHHS - CSHN - Newborn Bloodspot Program	3	3	0
DHHS - CSHN - Newborn Hearing Program	17	17	<10

(b) The **number of children who entered** the Child Development Services System in **the prior year, categorized by primary disability**;

Disability	Age 0-2	Age 3-5
Autism		225
Deaf-Blindness		<10
Deafness		<10
Developmental Delay	1026	159
Developmental Delay Kindergarten		42
Emotional Disability		12
Hearing Impairment		13
Intellectual Disability		<10
Multiple Disability		28
Orthopedic Impairment		<10
Other Health Impairment		170
Specific Learning Disability		<10
Speech or Language Impairment		1242
Traumatic Brain Injury		<10
Visual Impairment incl. Blindness		<10
*eligibility date 1/1/2017 - 12-31/2017		

(c) *The number of children who exited the Child Development Services System in the prior year, categorized by primary disability and the reason for exit;*

Disability	All	Age 0-2	Age 3-5
Data Unavailable	3042		3042
Autism	277		277
Deaf-Blindness			
Deafness	<10		<10
Developmental Delay	3235	3070	165
Developmental Delay (Kindergarten)	32		32
Emotional Disability	20		20
Hearing Impairment	15		15
Intellectual Disability	23		23
Multiple Disabilities	62		62
Orthopedic Impairment	10		10
Other Health Impairment	263		263
Specific Learning Disability	<10		<10
Speech and Language Impairment	610		610
Traumatic Brain Injury	<10		<10
Visual Impairment including Blindness	<10		<10
Total	8367	3070	5297
*exit date 1/1/2017 – 12/31/2017			

Exit Reason Age 0-2	Total
619 Eligibility Not Determined	161
619 Eligible, Exiting Part C	437
Attempts to Contact Unsuccessful	588
Deceased	<10
Moved Out of State	29
No Longer Eligible for Part C, Under 3	60
Not Found Eligible for 619, Exit with No Referral	59
Not Found Eligible for 619, Exit with Referrals to Other Program	<10
Not Found Eligible for Part C, Exit with No Referral	560
Not Found Eligible for Part C, Exit with Referrals to Other Program	24
Screening Passed, Exit	90
Withdrawn by Parents	1055
Total	3070
*exit date 1/1/2017 – 12/31/2017	

Exit Reason Age 3-5	Totals
Deceased	<10
Exited to Non-Public School Setting	26
Exited to School Age Special Education Services (CDS only)	1416
Exited to School-Age Regular Education Services	159
Moved Out-of-State, Known to Be Continuing	35
Moved Out-of-State, Not Known to Be Continuing	52
No Longer Eligible for 619, Exited to Regular ECE	182
Not Found Eligible for 619, Exit with No Referral	512
Not Found Eligible for 619, Exit with Referrals to Other Program	22
Parents Refuse Services (CDS only)	856
Screening Passed, Exit	1739
Status Unknown	296
Total	5297
*exit date 1/1/2017 – 12/31/2017	

(d) The **number of children who transitioned, in the prior year, from early intervention services for children birth to under 3 years of age to special education and related services for children at least 3 years of age and under 6 years of age;**

Site	Children Transitioned
Aroostook	32
Downeast	30
First Step	74
Midcoast	69
Opportunities	33
PEDS	43
Reach	151
Two Rivers	58
York	111
Total	601
* transition date 1/1/2017 – 12/31/2017	

(e) The **unduplicated count of children who received direct services as of December 1st in the prior year;**

Child count is now determined as of October 1.

Site Names	10/1/2017 (Preliminary)		
	619	C	Total
CDS Aroostook	80	35	115
CDS Reach	563	212	775
CDS First Step	242	122	364

CDS Two Rivers	170	105	275
CDS Midcoast	212	115	327
CDS Opportunities	87	62	149
CDS PEDS	169	75	244
CDS Downeast	109	36	145
CDS York	383	153	536
Total	2,015	915	2,930

(f) *The number of children who received direct services in the prior year by regional site and in total for the Child Development Services System, categorized by primary disability;*

Disability	Total	Age Group	Aroostook	Reach	First Step	Two Rivers	Midcoast	Opportunities	PEDS	Downeast	York
Autism	225	3-5	10	47	19	47	16	11	17	18	40
Deaf-Blindness	<10	3-5	0	<10	0	0	0	0	0	0	0
Deafness	<10	3-5	0	<10	0	<10	0	0	0	0	<10
Developmental Delay	1026	0-2	45	239	127	105	110	64	97	62	177
Developmental Delay	159	3-5	13	59	<10	11	14	<10	<10	<10	45
Developmental Delay (Kindergarten)	42	3-5	<10	22	<10	<10	<10	<10	<10	<10	<10
Emotional Disability	12	3-5	0	0	<10	<10	<10	<10	<10	<10	<10
Hearing Impairment	13	3-5	0	<10	<10	<10	<10	0	<10	0	<10
Intellectual Disability	<10	3-5	0	0	<10	0	0	0	<10	<10	<10
Multiple Disabilities	28	3-5	<10	<10	<10	<10	<10	0	<10	<10	<10
Orthopedic Impairment	<10	3-5	<10	<10	<10	<10	<10	0	0	<10	<10
Other Health Impairment	170	3-5	<10	51	14	21	20	<10	15	12	27
Specific Learning Disability	0	3-5	0	0	0	0	0	0	0	0	0
Speech or Language Impairment	1242	3-5	48	305	180	130	135	69	117	67	191
Traumatic Brain Injury	<10	3-5	0	0	0	0	0	<10	0	0	<10
Visual Impairment incl. Blindness	<10	3-5	0	0	<10	0	0	0	0	0	<10
Total	2942										

*eligibility dates 1/1/2017 – 12/31/2017

(g) *For each primary disability category, the number of children who received, in the prior year, each primary type of therapy or service;*

This reporting feature is not yet available in the Child Information Network Connection (CINC) data system.

(h) *The percentage of children who received direct services in the prior year who had Maine Care coverage for all or some of the services specified in their individualized education programs or individualized family service plans and the percentage of children who received direct services in the prior year who had private insurance coverage for all or some of the services specified in their individualized education programs or individualized family service plans;*

	Total Children	MaineCare	Private Insurance	No Mainecare or Private Insurance Identified
Part C	1,012	596 (59%)	195 (19%)	221 (22%)
Part B	1,930	1,116 (58%)	482 (25%)	332 (17%)

(i) *Beginning January 1, 2015, the number of children who received direct services in the prior year who were born in the State and the number of children who received direct services in the prior year who were born in the State and who were delivered at home;*

This reporting feature is not yet available in the Child Information Network Connection (CINC) data system.

(j) *Beginning January 1, 2015, the total number of children who were referred in the prior year for support outside of the Child Development Services System under subsection 3-A, paragraph G and the number of children who received direct services in the prior year who were referred for support outside of the Child Development Services System under subsection 3-A, paragraph G; and*

This reporting feature is not yet available in the Child Information Network Connection (CINC) data system.

(k) *Beginning January 1, 2015, the number of children who received direct services in the prior year who received all of the services in their individualized family service plan or individualized education program and the number of children who received direct services in the prior year who received less than 90% of the services in their individualized family service plan or individualized education program;*

This reporting feature is not yet available in the Child Information Network Connection (CINC) data system.

(3) A listing of the regional sites and their locations and the following data for the Child Development Services System in total and by regional site, including descriptions of any notable variations in these statistics among regional sites and any notable year-to-year trends over the past 5 fiscal years:

Regional Site	Director	Address	
Aroostook	Lori Whittemore	985 Skyway Street	Presque Isle, ME 04769
Downeast	Denise Howell	PO Box 718; 247 Main St.	Machias, ME 04654
		9 Resort Way	Ellsworth, ME 04605
First Step	Greg Armandi	5 Gendron Drive, Suite 1	Lewiston, ME 04240
Midcoast	Gail Page	91 Camden Street, Suite 108	Rockland, ME 04841
		PO Box 1114; 446 Main St. Ctr.	Damariscotta, ME 04543
Opportunities	Greg Armandi	16 Madison Ave.	Oxford, ME 04270
		60 Lowell St., Suite 6	Rumford, ME 04276
PEDS	Barbara Browne	325E Kennedy Memorial Drive	Waterville, ME 04901
		218 Fairbanks Rd	Farmington, ME 04938
Reach	Lori Whittemore	1011 Forest Ave.	Portland, ME 04103
Two Rivers	Amy Bragg	250 State Street	Brewer, ME 04412
		125 Summer St.	Dover-Foxcroft, ME 04426
York	Lisa- Kay Folk	39 Limerick Rd.	Arundel, ME 04046

Active Employees as of 06/30/2017			New Hires in the Prior FY 16-17								
Site	Count	FTE	Job Title	15-16 Count	15-16 FTE	16-17 Count	16-17 FTE	Count	FTE	New	Replacements
Aroostook	13	12.73	Accounts Payable Coordinator	1	1.00	1	1.00				
Downeast	33	26.10	Accounts Payable Processor	3	3.00	3	3.00	1	1.00		1
First Step	40	36.31	Accounts Receivables-Ins Billing Specialist	1	1.00	1	1.00				
Midcoast	60	42.77	Case Manager 3-5 Level I	16	15.01	20	19.21	7	7.00		7
Opportunities	25	20.46	Case Manager 3-5 Level II	52	48.73	48	45.78	6	6.00	1	5
PEDS	36	29.98	Certified Occupational Therapy Assistant	2	0.99	2	0.99				
Reach	56	50.28	Deputy Director	1	1.00	1	1.00				
State Office	16	15.80	Director	7	7.00	7	7.00				
Two Rivers	41	34.72	Early Childhood SpecEd Program Manager	6	6.00	8	7.80				
York	46	41.94	Early Intervention Program Manager	7	7.00	8	8.00	1	1.00	1	
			Ed Tech I	6	2.65	7	2.65				
Total	366	311.09	Ed Tech II	8	3.66	6	1.80	2	0.80	1	1
			Ed Tech III	81	49.27	64	40.97	14	7.89	6	8
			Educational Consultant	8	7.19	9	8.19	1	1.00		1
			Finance Director	1	1.00	1	1.00				
			HR Generalist and Payroll Coordinator	1	1.00	1	1.00				
			Human Resources Assistant	1	1.00	2	2.00				
			Human Resources Director	1	1.00	1	1.00				
			Licensed Clinical Social Worker	3	3.00	2	2.00				
			Occupational Therapist	22	17.94	20	16.51	3	3.00		3
			Office Operations Assistant	23	21.90	20	18.69	1	1.00		1
			Office Operations Manager	11	10.93	10	9.73				
			Physical Therapist	5	3.59	5	3.59				
			Psychological Service Provider	1	0.73	1	0.73				
			Quality Assurance and Referral Coordinator	1	1.00	1	1.00				
			Quality Assurance Director	1	1.00	0	0.00				
			Reg Asst Site Dir/ECSPED Team Leader	1	1.00	1	1.00				
			Registered Nurse	1	0.64	0	0.00				
			Senior Accountant	1	1.00	1	1.00	1	1.00		1
			Service Coordinator	31	30.00	28	27.40	4	4.00		4
			Social Worker	2	2.00	2	2.00				
			Software and Training Support Specialist	1	1.00	0	0.00				
			Speech-Language Pathologist	20	15.89	19	15.24	2	1.24		2
			Speech-Language Pathology Assistant	1	1.00	1	1.00				
			State Director	1	1.00	0	0.00				
			State Early Childhood Sp Ed Tech Advisor	1	1.00	1	1.00				
			State Early Intervention Tech Advisor	1	1.00	0	0.00				
			Teacher of Children with Disabilities	72	63.16	64	56.81	4	3.46		4
			Total	403	336.28	366	311.09	47	38.39	9	38

(a) The total number of employees by function and the number of new employees hired in the prior fiscal year by function:

(b) The **number of private providers that contracted** with the Child Development Services System to **provide direct services, including transportation services**, and the **number of contracted providers delivering each type of service** in the prior fiscal year:

Services	#	Notes
All provider contracts	448	Some contracts are for more than one service and contractors range from sole proprietor to those with numerous employees
Specially Designed Instruction	69	
Speech and Language Services	107	
Occupational Therapy Services	59	
Physical Therapy Services	38	
Transportation	19	
Other	156	Includes: Psychologists, Board Certified Behavior Analysts, Educational Consultants, Interpreters and other specialty providers

(c) The **number of children who received direct services** provided by Child Development Services System **employees** in the prior fiscal year and the **number of children who received direct services** provided by **contracted private providers** in the prior fiscal year;

Services provided by	# of segments	%
CDS Employees	79,248	20%
Contracted Providers	326,462	80%
Total Service Segments	405,710	
Total Number of Children	8,316	

(d) The number of preschool or day care programs operated by each regional site, the average enrollment in each program, the percentage of enrollees that are children receiving services under individualized education programs or individualized family service plans and expenses and revenues for the prior fiscal year associated with the programs in each site;

	Total Enrollment	Children with IEP	% of enrollment with IEP
CDS Midcoast	59	55	93%
CDS Opportunities	42	23	55%
CDS Two Rivers	7	7	100%
	108	85	79%
*enrollment data as of 2/13/2018			

Preschool classrooms operated solely by CDS for children ages three-five are located in Oxford, Dover-Foxcroft, Rumford, and Rockland.

(e) The number of children who received direct services in the prior fiscal year while placed in preschool programs operated by public school systems;

Between 7/1/2016 and 6/30/2017, 501 children attended a public pre-k program (as indicated in the Child Information Network Connection (CINC) date system).

(4) **Statistics and analysis of the following Child Development Services System performance measures for the prior fiscal year, including descriptions of any notable variations in these measures among regional sites and any notable year-to-year trends over the past 5 fiscal years;**

(a) Measures of compliance with key federal requirements related to timeliness, quality and effectiveness of service as set out in required annual federal reporting under the federal Individuals with Disabilities Education Act;

Summary of site specific indicator data for FFY 2012 through FFY 2016. Detailed information can be found in Annual Performance Reports located at <http://www.maine.gov/doe/specialed/support/spp/index.html>.

(b) Measures of compliance with key state requirements related to timeliness, quality and effectiveness of service as set out in statute and rules;

Summary of site specific indicator data for FFY 2012 through FFY 2016. Detailed information can be found in Annual Performance Reports located at <http://www.maine.gov/doe/specialed/support/spp/index.html>.

Part C- Early Intervention FFY 2015-2016 Data Summary by Regional Site

This reporting feature is not yet available in CINC the Child Information Network Connection (CINC) data system.

Part C- Early Intervention FFY 2012-2016 State Data Summary

(Detailed information can be found at <http://www.maine.gov/doe/specialed/support/spp/index.html>.)

	FFY 2012 (%)			FFY 2013 (%)			FFY2014 (%)			FFY2015 (%)			FFY2016 (%)			Target		
C1 Timely Intervention	99			100			99.17			99.03			93.26			100		
C2 Natural Environments	98			99			99.89			98.79			98.40			95		
C3 Child Outcomes (0-2)	A	B	C	A	B	C	A	B	C	A	B	C	A	B	C	A	B	C
Summary Statement 1	24	37	48	45	54	61	55.4	67.73	67.24	59.52	71.69	67.97	64.03	73.59	68.34	53	60	53
Summary Statement 2	37	23	34	55	33	58	60.13	35.56	63.09	44.03	27.35	45.91	41.67	29.94	41.36	41	27	28
C4 Family Involvement	88	94	97	98	96	96	97.74	98.19	97.29	96.74	97.65	99.06	96.55	96.55	96.55	91	91	91
C5 Child Find 0-1	0.7			0.63			0.65			0.62			0.74					
C6 Child Find 0-3	2.42			2.17			2.3			2.34			2.43					
C7 Timely Evaluation	89			83			74.48			81.36			98.45			100		
C8 Transition	99	100	83	100	100	83	100	100	83.85	100	100	80.24	100	100	90.45	100	100	100

Part B/619- Early Childhood Special Education FFY2014-2015 Data Summary by Regional Site

This reporting feature is not yet available in CINC the Child Information Network Connection (CINC) data system.

Part B/619 - Early Childhood Special Education FFY 2012-2016 State Data Summary

(Detailed information can be found at <http://www.maine.gov/doe/specialed/support/spp/index.html>.)

	FFY 2012 (%)			FFY 2013 (%)			FFY2014 (%)			FFY2015 (%)			FFY2016 (%)			Target		
B6 Least Restrictive Environment	54	11		65*	9*		58.42*	4.53*		58.36	0.87		56.13*	21.78*		A ≥ 53	B < 12.5	
B7 Child Outcomes (3-5)	A	B	C	A	B	C	A	B	C	A	B	C	A	B	C	A	B	C
Summary Statement 1	46	65	57	60	69	55	71.79	72.87	66.38	69.42	75.37	66.88	72.36	75.30	68.74	64	67	59
Summary Statement 2	33	35	51	61	51	69	54.5	50.4	69.2	49.21	51.04	67.48	43.24	42.31	60.57	38	36	52
B8 Parent Involvement	96			97*			96.7*			97.34			*			91		
B11 Timely Evaluation	85			81*			82.8*			81.43			88.99*			100		
B12 Transition IEP by 3	100			99			99.33			99.67			81.62			100		

* Represents CDS data only.

(c) **Measures of productivity** for Child Development Services System **employees providing case management and direct services to children;**

Attendance Summary - Part B

Agency	# and % of Actual Sessions	# and % of Absences	# and % Provider Absence	# and % Family Absence
CDS Aroostook B	2501 and 74%	885 and 26%	513 and 58%	372 and 42%
CDS Downeast B	7442 and 80%	1848 and 20%	856 and 46%	992 and 54%
CDS First Step B	6273 and 81%	1445 and 19%	653 and 45%	792 and 55%
CDS Midcoast B	8766 and 84%	1638 and 16%	651 and 40%	987 and 60%
CDS Opportunities B	2406 and 79%	630 and 21%	90 and 14%	540 and 86%
CDS PEDS B	5569 and 85%	1020 and 15%	347 and 34%	673 and 66%
CDS REACH B	7561 and 87%	1104 and 13%	516 and 47%	588 and 53%
CDS Two Rivers B	6534 and 79%	1715 and 21%	814 and 47%	901 and 53%
CDS York B	3769 and 87%	550 and 13%	320 and 58%	230 and 42%

Attendance Summary - Part C

Agency	# and % of Actual Sessions	# and % of Absences	# and % Provider Absence	# and % Family Absence
CDS Aroostook C	1581 and 81%	379 and 19%	136 and 36%	243 and 64%
CDS Downeast C	2503 and 83%	506 and 17%	155 and 31%	351 and 69%
CDS First Step C	6651 and 86%	1104 and 14%	281 and 25%	823 and 75%
CDS Midcoast C	7451 and 86%	1227 and 14%	281 and 23%	946 and 77%
CDS Opportunities C	3913 and 87%	574 and 13%	146 and 25%	428 and 75%
CDS PEDS C	3506 and 83%	727 and 17%	167 and 23%	560 and 77%
CDS REACH C	11196 and 91%	1152 and 9%	395 and 34%	757 and 66%
CDS Two Rivers C	3557 and 85%	616 and 15%	150 and 24%	466 and 76%
CDS York C	10119 and 91%	1052 and 9%	240 and 23%	812 and 77%

(d) **Measures of per unit costs**, including the **average cost of delivered services per child by primary disability type**, **the average cost per unit of each type of therapy or service delivered** by Child Development Services System **staff** and the **average cost per unit of each type of therapy or service delivered by contracted providers;**

Cost per hour	CDS Employee	Contracted Provider	Average Non-Standard Rates	# of Providers with NS Rate
Social Work	66.39	52.24	66.05	6
PT	42.23	50.40	72.14	13
Speech	47.04	49.48	68.75	22
OT	43.08	50.40	65.12	6

(e) **Beginning January 1, 2015**, the **average age**, both in aggregate and by primary disability type, at which children who were born in the State began receiving services from the Child Development Services System and the average age, both in aggregate and by primary disability type, at which children who were born in the State and who were delivered at home began receiving services from the Child Development Services System;

This reporting feature is not yet available in the Child Information Network Connection (CINC) data system.

- (f) *Any other performance goals and measures established by the Child Development Services System to monitor effectiveness, efficiency and the cost of the Child Development Services System, which may include results of surveys of parents and guardians on the quality and effectiveness of services;*

No additional information to report.

- (5) *Beginning January 1, 2015, a report by each regional site in the Child Development Services System demonstrating trends of Child Development Services System employee costs and the results of coordination, utilization and development of services with a broad base of community resources, including private providers and public schools, midwives, resources from other agencies and other resources serving families and children from birth to under 6 years of age, consistent with the provisions of Title 22, section 3571, subsection 3; and***

CDS Regional Sites across the state continue to collaborate with private providers, public schools, and other community stakeholders to better meet the needs of infants, toddlers, and preschool-aged children and their families. For children 3 – 5-years old, multiple collaborations with public pre-k's and head starts have been implemented or continued, as well as contractual relationships with special purpose preschools, to ensure that appropriate least restrictive environments (LRE's) are available for the provision of free appropriate public education (FAPE). However, despite its best efforts, CDS continues to struggle with recruiting and retaining qualified staff and contracted providers and to identify the necessary number of placements to ensure that all children receive services, as identified on their IEP's, in a timely manner. CDS' Part B/619 Technical Adviser, Kristopher Michaud, has worked closely with sites and programs to ensure that resources are utilized appropriately, effectively, and efficiently in order to ameliorate these challenges to the greatest extent possible.

Part C services, for infants and toddlers with disabilities and their families, continue to be primarily provided through the Routines-Based Early Intervention (RBEI) (McWilliam, 2010) model. In fact, Dr. McWilliam, the purveyor of RBEI, chose CDS to host the Support-Based Home Visit Institute which included international participants who shadowed CDS Part C staff to experience the RBEI model implemented with fidelity. CDS has also continued its implementation, in collaboration with the University of Maine's Maine Autism Institute for Education and Research, of Early Start Maine, an Applied Behavior Analysis-based service for toddlers with autism spectrum disorder. This service has been highly effective in improving the social, communication, and functional skills of toddlers with autism while increasing the ability of parents and caregivers to meet their needs. However, as with Part B/619, CDS has faced significant challenges in recruiting and retaining qualified staff and contracted providers to meet the needs of these infants and toddlers. These challenges, faced by both Part B/619 and Part C are the result of a scarcity of qualified providers as well as CDS' inadequate compensation.

At the site level, Lori Whittemore continues to act as Regional Site Director for both CDS REACH (Portland) and CDS Aroostook (Presque Isle). This arrangement has been in place since July of 2013 and has proven effective in providing adequate oversight to both CDS' largest and smallest sites.

Similarly, Greg Armandi continues to act (since October of 2013) as Regional Site Director of both CDS Opportunities (Oxford) and CDS First Step (Lewiston). A tentative plan to consolidate the two sites by July of 2016 was not realized due to challenges in finding adequate, ADA-compliant space and ensuring coverage of the prospective expansive catchment area. Although this consolidation was not enacted, cost-savings was found in the sharing of direct service and coordination of administrative duties.

CDS Two Rivers (Brewer) operates under the direction of Amy Bragg and continues to implement collaborative programs with Penquis Head Start and KVCAP. CDS Two Rivers also oversees the Stepping Stones program at the Dover-Foxcroft location and provides special education staff to KVCAP-run classrooms.

CDS PEDS (Waterville), under the leadership of Barbara Browne, has partnered with Educare to provide a 3-year old program that includes both typically developing children as well as children with various needs. In the more rural areas of its

catchment, CDS PEDS has been fortunate to have partnered with several schools which have agreed to have their SLP provide speech/language services for children in the schools' 4-year old programs.

Denise Howell, the Regional Site Director at CDS Downeast (Ellsworth), has spearheaded an effort to improve communication and collaboration with community stakeholder in Washington and Hancock counties. As a result, the site has experienced an increase in referrals and expanded its range of LRE settings.

CDS Midcoast (Rockland), under the leadership of Gail Page, has continued its support of special education and related services in a variety of settings, including public 4-year old programs, Head Starts, and special purpose preschools. It also runs several highly successful 3- 5-year old programs at the physical site. CDS Midcoast is participating in the "Back Pack" program which ensures that children receive additional food for the weekends, while Safe Care (a transportation provider) provides milk and food to ensure that children arrive at their programs ready to learn.

Lisa-Kay Folk continues in her role as Regional Site Director at CDS York (Arundel) and has maintained collaborations with numerous Head Starts and public 4-year old programs in the site's catchment area. The site has also conducted significant outreach which has helped to preserve the positive relationship that it enjoys with community stakeholders.

(6) *A description of current and emerging trends and challenges that are having an effect on or are expected to have an effect on costs, services or service delivery methods of the Child Development Services System; and [2013, c. 338, §1 (NEW).]*

Multiple trends, challenges and opportunities have, or are expected to have, an effect on costs, services or service delivery methods of the Child Development Services System. Fiscally, CDS continues to struggle to meet its obligations within its current budget. The primary drivers with regard to finances are transportation and the provision of specially designed instruction (a special education service).

The cost of transporting 3- to 5-year olds to and from services continues to be a challenge to the CDS system. Although CDS utilizes Mainecare's Non-Emergency Transportation when possible, the capacity of that system as well as its lack of reliability act as barriers to its full utilization. Consent to access Mainecare for the purposes of transportation is ultimately determined by the parent/caregiver and frustrating experiences such as rides arriving thirty minutes early or late or not arriving at all often result in parents/caregivers revoking consent to access Mainecare for the purposes of transportation.

The revocation of consent, the failure to give initial consent, or the absence of Mainecare coverage necessitates the use of contracted commercial transportation providers. While highly reliable, the use of these contracted transportation providers tends to be exceptionally costly. In Fiscal Year 2017, CDS spent approximately \$2.9 million of state general funds to transport children. This does not include the costs of transportation provided through Mainecare's Non-Emergency Transportation system.

Specially designed instruction (SDI) is the core of CDS' services for children 3- to 5-years old. The frequency and intensity of SDI as well as the setting in which SDI is delivered is determined by the child's Individualized Education Plan (IEP) team and specific to the needs of the child. SDI is sometimes provided in CDS-run programs, but more often provided in the contracted special purpose preschool setting or via itinerant staff. As the number of identified children has increased, so has the intensity of needs of those children. Specifically – and consistent with national trends - CDS' identification of children with autism spectrum disorder continues to increase, resulting in a greater number of children requiring more intensive special education and related services.

To counter the adverse fiscal impact of the above two factors, as well as other contributing factors, CDS continues to closely monitor its expenses and to pursue additional revenues. The implementation of CDS' new data system (CINC) on July 1, 2016 significantly increased the amount of available, real-time data for the purposes of tracking the content of service plans, the monitoring of expenses, and auditing of staff and contracted providers. Access to this data has enabled CDS to identify

discrepancies between sites and providers, to identify inefficiencies, and to identify inappropriate billing. CINC has also allowed CDS to identify incorrect or missing pay source information which has in the past prevented CDS from maximizing its billing to both Mainecare and private insurance. Formal guidance, clear protocol, and pilot projects have been implemented to ensure that pay source information entered into the CINC system is up-to-date and accurate in order to maximize billing.

CDS has also become aware of its ability to bill MDOE for services provided to state agency clients and was able to recoup \$388,000 for services provided in Fiscal Year 2017. State agency-related revenue is expected to increase for Fiscal Year 2018 as CDS case managers and service coordinators receive guidance on the importance of identifying and documenting the state agency client status of those children.

CDS's partnership with the Maine Autism Institute for Education and Research, called Early Start Maine, recently received an "Exemplary Program Award" from the American Council for Rural Special Education. This partnership has seen tremendous success in providing Early Start Denver Model services to toddlers with autism spectrum disorder and their families. This evidence-based, applied behavior analysis-rooted model provides intensive services, in the home, which focus on the child's functional skills while building caregiver capacity to meet the child's needs outside of sessions. As a result of the Education and Cultural Affairs Committee's generous commitment of an additional \$500,000 to the Early Start Maine partnership, the number of children and families who receive these services is expected to significantly increase in the coming year. In addition, CDS has worked closely with the Office of Mainecare Services to develop a process by which CDS may seek reimbursement for Early Start Denver Model services provided to eligible children.

Consistent with statewide trends, the recruitment and retention of qualified staff continues to be a significant issue. CDS's challenges are compounded by its compensation packages which significantly lag behind those of public school and medical practices. The perennial exodus of qualified staff continues to grow as staff and contracted providers accept higher paying positions elsewhere in the field or leave the field altogether. These vacancies often remain unfilled for months, resulting in unmet service needs for children and taxing caseloads for remaining staff.

Perhaps of most significant impact to CDS in the coming years are two EMBRACE grant awards and the proposed legislation to transfer special education services for eligible 3- to 5-year olds to the public schools. EMBRACE grants, which support regionalization efforts, have been awarded to two projects: The Great Falls Regional Support for Preschoolers with Disabilities for which the lead partner is Lewiston Public Schools and the Greater Biddeford CDS Regionalization Project for which the lead partner is Biddeford Public Schools. Both projects propose the assumption, on the part of the grant participants, of the oversight and provision of special education services for eligible 3- to 5-year olds in their catchment areas with full implementation in school year 2020-2021. This transfer of the responsibility for 3- to 5-year old services will significantly impact the child census at CDS First Step, CDS Opportunities, and CDS York.

As of this writing of this report, legislation which proposes to transfer all special education services for children 3- to 5- years old to the public schools remains in draft form and has yet to be submitted to the Education Committee. Details such as funding structure, timelines, the future of the Part C program, and the status of the CDS State IEU are unavailable at this time.

APPENDIX A (1 b)
Financial Information

Actual Expenditures Compared to Budget for Last Three Fiscal Years – Consolidated

	June FY2017	Budget FY2017	Variance FY2017	June FY2016	Budget FY2016	Variance FY2016	June FY2015	Budget FY2015	Variance FY2015
Case Management/Child Find	\$ 5,611,570	\$ 6,237,298	\$ (625,729)	\$ 5,318,058	\$ 5,976,277	\$ (658,219)	\$ 4,692,501	\$ 5,569,512	\$ (877,011)
CM/CF Travel	168,782	213,500	(44,718)	195,878	184,777	11,101	157,967	216,800	(58,833)
CM/CF Total	5,780,351	6,450,798	(670,447)	5,513,935	6,161,054	(647,119)	4,850,468	5,786,312	(935,844)
Special Instruction Evals	33,095	13,671	19,424	35,971	24,071	11,900	22,381	42,500	(20,120)
Special Instruction	6,913,560	5,195,598	1,717,962	7,198,722	5,438,806	1,759,916	6,341,705	5,256,566	1,085,139
LRE Space	509,994	501,000	8,994	474,190	547,500	(73,310)	354,996	319,100	35,896
MeCare Premiums	4,633	7,150	(2,517)	5,199	7,450	(2,251)	4,610	9,400	(4,790)
SI Salary & Benefits	5,848,399	6,838,233	(989,834)	5,839,033	7,771,655	(1,932,622)	5,305,437	6,566,452	(1,261,015)
Social Work Evals	4,231	11,100	(6,869)	14,389	8,040	6,349	5,757	16,700	(10,943)
Social Work Therapy	64,152	58,535	5,617	73,497	90,210	(16,713)	36,271	51,400	(15,129)
Social Work Sal & Benefits	326,728	332,587	(5,859)	323,198	301,549	21,649	314,113	350,913	(36,800)
Psychological Evals	407,300	444,000	(36,700)	387,994	274,637	113,357	309,830	186,300	123,530
Psych Therapy	46,999	49,200	(2,201)	76,203	68,500	7,703	50,247	52,000	(1,753)
PT Evals	27,966	25,000	2,966	30,973	16,900	14,073	19,510	16,500	3,010
Physical Therapy	243,660	203,500	40,160	255,210	229,500	25,710	201,537	157,440	44,097
PT Salary & Benefits	250,560	271,427	(20,867)	307,452	327,785	(20,333)	290,343	361,861	(71,518)
Speech Evals	303,224	280,848	22,376	305,383	178,032	127,351	240,632	146,000	94,632
Speech Therapy	2,378,132	1,775,750	602,382	2,312,476	1,401,414	911,062	1,872,454	1,406,500	465,954
ST Salary & Benefits	1,335,835	1,244,919	90,916	1,403,490	1,619,564	(216,074)	1,536,962	1,906,631	(369,669)
OT Evals	28,726	20,862	7,864	24,743	23,462	1,281	23,593	24,000	(407)
OT Therapy	452,269	407,485	44,784	482,288	351,500	130,788	422,096	382,000	40,096
OT Salary & Benefits	1,076,426	1,235,458	(159,032)	1,256,481	1,379,146	(122,665)	1,213,946	1,303,586	(89,640)
Audio Evals	43,742	46,300	(2,558)	59,106	42,045	17,061	55,213	41,350	13,863
Eye Evals	443	1,600	(1,157)	576	3,350	(2,774)	440	6,300	(5,860)
Medical/Nutrition Evals	2,060	27,900	(25,840)	21,440	47,400	(25,960)	39,918	48,450	(8,532)
All Other Evals	4,986	2,800	2,186	0	2,800	(2,800)	77	4,300	(4,223)
All Other Therapies	120,544	217,750	(97,206)	207,860	186,500	21,360	125,047	127,750	(2,703)
Team Meeting	418,069	350,500	67,569	467,254	291,500	175,754	424,601	216,000	208,601
*Direct Support-Building Costs	0	0	0	0	0	0	0	0	0
*Direct Support-Facilities	0	0	0	0	0	0	0	0	0
Staff Travel Direct Support	528,111	524,000	4,111	511,884	513,128	(1,244)	440,444	459,200	(18,756)
Child Transportation	111,871	119,000	(7,129)	118,928	127,484	(8,556)	126,239	171,400	(45,161)
Provider Transportation	1,168,850	931,500	237,350	1,166,223	608,398	557,825	792,061	436,750	355,311
Commercial Transportation	2,873,306	1,382,460	1,490,846	2,556,578	999,300	1,557,278	1,510,573	917,700	592,873
Instructional Supplies	10,740	34,667	(23,927)	16,021	36,028	(20,007)	19,329	35,200	(15,871)
Screening Supplies	31,216	60,500	(29,284)	57,638	50,000	7,638	41,032	49,765	(8,733)
Assistive Technology	17,766	62,700	(44,934)	98,081	48,000	50,081	72,250	54,200	18,050
Contract Admin/Monitoring DS	0	0	0	0	11,000	(11,000)	362	30,000	(29,638)
Total Direct Service	25,587,591	22,678,000	2,909,591	26,088,481	23,026,654	3,061,827	22,214,007	21,154,214	1,059,793
Contract Admin/Monitoring	1,511,644	1,297,100	214,544	1,528,564	1,589,100	(60,536)	671,145	1,704,100	(1,032,955)
Staff Training	103,242	64,920	38,322	113,379	78,250	35,129	71,071	50,200	20,871
Site Director Salaries & Benefits	670,052	608,784	61,268	650,640	598,683	51,957	663,689	754,544	(90,855)
All Admin Salries & Benefits	2,404,049	2,580,597	(176,548)	2,575,931	2,686,260	(110,329)	2,339,439	2,282,387	57,052
Legal/Audit/Fiscal	163,181	139,500	23,681	164,167	186,000	(21,833)	115,108	185,300	(70,192)
*Office Cleaning	80,579	89,362	(8,783)	85,119	72,060	13,059	83,937	100,073	(16,135)
*Repairs & Maintenance	45,136	37,994	7,142	30,682	33,050	(2,368)	35,368	50,286	(14,918)
*Rent	945,376	947,973	(2,597)	884,191	894,751	(10,560)	886,557	882,895	3,661
*Equipment Rental	60,230	76,433	(16,203)	61,202	50,219	10,983	60,423	87,439	(27,016)
*All Insurance	33,928	31,180	2,748	30,139	26,622	3,517	30,682	42,013	(11,331)
*Postage	86,123	98,395	(12,271)	92,065	81,726	10,339	100,692	111,618	(10,926)
*Telephone	251,858	205,392	46,466	173,461	138,749	34,712	135,647	160,726	(25,079)
Advertising	13,439	11,081	2,358	12,530	14,181	(1,651)	17,171	8,550	8,621
Staff & Admin Travel	99,057	87,450	11,607	135,975	86,100	49,875	123,658	79,100	44,558
*Office Supplies	123,055	156,008	(32,953)	150,513	127,345	23,169	133,081	154,986	(21,905)
*Equip R&M/OIT Exp	579,871	641,501	(61,629)	553,305	909,758	(356,453)	283,105	553,202	(270,097)
*Electric/Heat/Water	76,204	52,438	23,766	74,825	53,319	21,506	90,071	66,516	23,554
Dues & Subscriptions	11,072	11,360	(288)	13,550	9,200	4,350	8,437	11,800	(3,363)
Capital Equipment	69,981	82,670	(12,689)	52,450	78,700	(26,250)	104,955	144,250	(39,295)
Payroll Fees	70,539	73,799	(3,260)	68,800	70,630	(1,830)	60,078	74,500	(14,422)
Other	4,642	5,470	(828)	8,654	500	8,154	6,717	1,669	5,048
Total Administration	7,403,259	7,299,408	103,851	7,460,142	7,785,203	(325,061)	6,021,031	7,506,154	(1,485,123)
TOTAL	\$ 38,771,201	\$ 36,428,206	\$ 2,342,995	\$ 39,062,559	\$ 36,972,911	\$ 2,089,648	\$ 33,085,506	\$ 34,446,680	\$ (1,361,174)

*Expenses re-allocated (to 100% admin) for select overhead costs for annual report clarity

** Total Admin below budget in FY15 due to one-year delay in child datasystem implementation \$1.3M budgeted in FY15, exp'd \$950K FY16, \$350K FY17

Actual Expenditures Compared to Budget for Last Three Fiscal Years – Aroostook

	June FY2017	Budget FY2017	Variance FY2017	June FY2016	Budget FY2016	Variance FY2016	June FY2015	Budget FY2015	Variance FY2015
Case Management/Child Find	\$ 309,649	\$ 385,310	\$ (75,661)	\$ 317,677	\$ 405,615	\$ (87,938)	\$ 269,366	\$ 294,775	\$ (25,409)
CM/CF Travel	18,278	21,000	(2,722)	21,935	20,000	1,935	14,991	20,000	(5,009)
CM/CF Total	327,927	406,310	(78,383)	339,611	425,615	(86,004)	284,357	314,775	(30,418)
Special Instruction Evals	975	500	475	36	2,000	(1,964)	837	10,000	(9,163)
Special Instruction	682,994	500,000	182,994	797,264	637,000	160,264	530,399	577,000	(46,601)
LRE Space	136	25,000	(24,864)	11,322	75,000	(63,678)	7,684	5,000	2,684
MeCare Premiums	94	400	(306)	290	500	(210)	-	2,000	(2,000)
SI Salary & Benefits	172,315	250,164	(77,849)	218,628	381,778	(163,150)	127,589	255,800	(128,212)
Social Work Evals	-	-	0	-	2,000	(2,000)	428	10,000	(9,572)
Social Work Therapy	-	-	0	-	30,000	(30,000)	-	1,000	(1,000)
Social Work Sal & Benefits	23,026	27,039	(4,013)	-	-	0	4,999	25,425	(20,426)
Psychological Evals	10,527	16,000	(5,473)	10,184	7,000	3,184	5,506	20,000	(14,494)
Psych Therapy	-	500	(500)	455	4,500	(4,045)	4,948	8,000	(3,053)
PT Evals	-	500	(500)	136	450	(314)	342	1,300	(958)
Physical Therapy	1,033	12,500	(11,467)	5,814	24,500	(18,686)	4,267	5,000	(733)
PT Salary & Benefits	-	-	0	-	-	0	-	31,386	(31,386)
Speech Evals	11,074	9,000	2,074	9,334	15,000	(5,666)	12,383	12,000	383
Speech Therapy	15,929	24,000	(8,071)	30,403	38,000	(7,597)	53,549	45,000	8,549
ST Salary & Benefits	75,865	76,388	(523)	73,114	137,728	(64,614)	71,851	138,369	(66,518)
OT Evals	4,098	2,000	2,098	1,387	2,000	(613)	1,102	2,000	(898)
OT Therapy	34,958	40,000	(5,042)	31,403	40,000	(8,598)	25,537	46,000	(20,463)
OT Salary & Benefits	3,006	55,009	(52,003)	59,687	104,134	(44,447)	76,353	82,710	(6,357)
Audio Evals	-	1,500	(1,500)	-	3,000	(3,000)	3,259	3,000	259
Eye Evals	-	500	(500)	-	1,000	(1,000)	-	2,000	(2,000)
Medical/Nutrition Evals	-	-	0	-	500	(500)	-	1,000	(1,000)
All Other Evals	-	1,000	(1,000)	-	1,000	(1,000)	-	1,500	(1,500)
All Other Therapies	675	15,000	(14,325)	14,805	1,000	13,805	800	2,000	(1,200)
Team Meeting	11,362	15,000	(3,638)	12,728	8,000	4,728	15,207	10,500	4,707
*Direct Support-Building Costs	-	-	0	-	-	0	-	-	0
*Direct Support-Facilities	-	-	0	-	-	0	-	-	0
Staff Travel Direct Support	22,264	26,000	(3,736)	26,693	40,000	(13,307)	21,862	40,000	(18,138)
Child Transportation	11,122	11,000	122	11,103	15,000	(3,897)	11,325	14,000	(2,675)
Provider Transportation	67,967	60,000	7,967	65,354	70,000	(4,646)	73,805	47,000	26,805
Commercial Transportation	86,093	71,000	15,093	80,146	110,000	(29,854)	107,596	140,000	(32,405)
Instructional Supplies	370	2,000	(1,630)	1,137	2,000	(863)	352	5,000	(4,648)
Screening Supplies	2,303	5,000	(2,697)	3,009	7,000	(3,991)	6,103	7,500	(1,397)
Assistive Technology	46	2,500	(2,454)	470	5,000	(4,530)	1,911	5,000	(3,089)
Contract Admin/Monitoring DS	-	-	0	-	-	0	-	-	0
Total Direct Service	1,238,231	1,249,500	(11,269)	1,464,902	1,765,090	(300,188)	1,169,994	1,556,490	(386,496)
Contract Admin/Monitoring	1,655	500	770	770	-	770	-	-	-
Staff Training	4,338	8,000	(3,662)	11,813	4,000	7,813	3,397	3,000	397
Site Director Salaries & Benefits	61,254	63,893	(2,639)	55,688	24,735	30,953	49,901	24,547	25,354
All Admin Salries & Benefits	84,243	93,130	(8,887)	81,945	107,317	(25,372)	77,457	106,158	(28,701)
Legal/Audit/Fiscal	-	-	0	-	-	0	-	-	0
*Office Cleaning	4,990	7,123	(2,133)	5,214	4,486	728	5,646	23,493	(17,847)
*Repairs & Maintenance	5,034	6,523	(1,489)	4,758	4,028	730	4,516	9,363	(4,847)
*Rent	38,220	40,620	(2,400)	36,857	27,358	9,499	35,907	35,908	(1)
*Equipment Rental	3,768	4,882	(1,114)	3,594	3,066	527	3,178	4,038	(859)
*All Insurance	1,362	1,600	(238)	1,159	1,039	120	1,383	2,647	(1,264)
*Postage	3,028	4,217	(1,190)	3,160	2,819	342	4,699	5,324	(625)
*Telephone	17,509	20,014	(2,505)	14,154	12,200	1,954	13,731	10,671	3,060
Advertising	1,738	2,000	(262)	1,990	1,000	990	798	1,000	(202)
Staff & Admin Travel	8,867	12,000	(3,133)	11,401	14,500	(3,099)	15,764	14,000	1,764
*Office Supplies	4,674	7,884	(3,210)	5,839	5,020	819	5,729	10,204	(4,475)
*Equip R&M/OIT Exp	21,978	33,054	(11,077)	23,863	52,792	(28,929)	10,938	16,913	(5,975)
*Electric/Heat/Water	18,150	8,642	9,508	13,981	5,799	8,183	14,504	7,806	6,698
Dues & Subscriptions	187	500	(313)	350	1,000	(650)	535	500	35
Capital Equipment	141	2,500	(2,359)	1,976	3,000	(1,024)	2,754	8,500	(5,746)
Payroll Fees	2,628	3,000	(372)	2,820	3,000	(180)	2,209	4,000	(1,791)
Other	-	-	0	-	-	0	-	500	(500)
Total Administration	283,763	320,083	(36,320)	281,333	277,158	4,175	253,046	288,571	(35,525)
TOTAL	\$ 1,849,921	\$ 1,975,893	\$ (125,972)	\$ 2,085,846	\$ 2,467,863	(382,017)	\$ 1,707,397	\$ 2,159,836	\$ (452,439)

*Expenses re-allocated (to 100% admin) for select overhead costs for annual report clarity

Actual Expenditures Compared to Budget for Last Three Fiscal Years – Downeast

	June FY2017	Budget FY2017	Variance FY2017	June FY2016	Budget FY2016	Variance FY2016	June FY2015	Budget FY2015	Variance FY2015
Case Management/Child Find	\$419,832	\$470,166	(\$50,334)	\$429,941	\$445,031	(\$15,090)	\$394,233	\$394,456	(\$223)
CM/CF Travel	15,744	17,500	(1,756)	20,794	17,777	3,017	14,185	11,000	3,185
CM/CF Total	435,576	487,666	(52,090)	450,735	462,808	(12,073)	408,418	405,456	2,962
Special Instruction Evals	1,329	2,871	(1,542)	1,411	6,871	(5,460)	4,164	10,000	(5,836)
Special Instruction	264,177	134,186	129,991	304,153	179,146	125,007	117,204	120,000	(2,796)
LRE Space	123,822	140,000	(16,178)	103,957	145,000	(41,043)	47,030	35,000	12,030
MeCare Premiums	-	0	0	0	0	0	0	0	0
SI Salary & Benefits	646,164	759,566	(113,402)	641,939	771,300	(129,361)	471,930	519,350	(47,420)
Social Work Evals	-	0	0	0	0	0	0	6,000	(6,000)
Social Work Therapy	1,183	2,135	(952)	838	2,135	(1,298)	894	10,000	(9,106)
Social Work Sal & Benefits	-	0	0	0	0	0	0	0	0
Psychological Evals	29,047	20,000	9,047	23,557	14,537	9,020	13,337	15,000	(1,663)
Psych Therapy	-	0	0	0	0	0	0	0	0
PT Evals	4,607	7,000	(2,393)	7,560	1,700	5,860	3,012	8,000	(4,988)
Physical Therapy	8,955	20,000	(11,045)	20,300	52,000	(31,700)	5,008	4,000	1,008
PT Salary & Benefits	-	0	0	0	0	0	0	0	0
Speech Evals	11,577	18,748	(7,171)	15,022	6,032	8,990	6,500	6,500	0
Speech Therapy	124,269	104,000	20,269	143,787	68,164	75,623	93,445	79,000	14,445
ST Salary & Benefits	-	0	0	15,884	53,615	(37,731)	64,980	186,199	(121,219)
OT Evals	-	362	(362)	69	362	(293)	219	2,000	(1,781)
OT Therapy	1,509	3,200	(1,691)	1,348	1,500	(152)	1,081	10,000	(8,919)
OT Salary & Benefits	161,912	167,553	(5,641)	135,114	168,887	(33,773)	144,261	135,384	8,877
Audio Evals	554	1,100	(546)	1,372	645	727	421	3,000	(2,579)
Eye Evals	-	400	(400)	0	400	(400)	0	1,400	(1,400)
Medical/Nutrition Evals	-	500	(500)	0	500	(500)	0	1,000	(1,000)
All Other Evals	-	0	0	0	0	0	0	0	0
All Other Therapies	(1,080)	45,000	(46,080)	44,978	60,000	(15,023)	30,202	2,000	28,202
Team Meeting	20,195	15,000	5,195	19,481	10,000	9,481	15,972	10,200	5,772
*Direct Support-Building Costs	-	0	0	0	0	0	0	0	0
*Direct Support-Facilities	-	0	0	0	0	0	0	0	0
Staff Travel Direct Support	85,845	78,000	7,845	73,670	75,128	(1,458)	53,471	37,000	16,471
Child Transportation	4,842	4,000	842	4,510	3,384	1,126	3,901	4,000	(99)
Provider Transportation	81,066	57,000	24,066	73,806	45,398	28,408	42,677	31,000	11,677
Commercial Transportation	204,592	45,000	159,592	212,978	30,300	182,678	34,098	21,000	13,098
Instructional Supplies	358	6,167	(5,809)	1,399	5,268	(3,869)	1,036	3,000	(1,964)
Screening Supplies	2,705	3,500	(795)	2,100	6,000	(3,900)	6,035	3,500	2,535
Assistive Technology	452	1,500	(1,048)	1,359	1,200	159	231	3,000	(2,769)
Contract Admin/Monitoring DS	-	0	0	0	0	0	0	0	0
Total Direct Service	1,778,077	1,636,788	141,289	1,850,591	1,709,472	141,119	1,161,109	1,266,533	(105,424)
Contract Admin/Monitoring	-	0	0	1,920	2,500	(580)	12,840	0	12,840
Staff Training	3,463	4,000	(537)	5,665	3,000	2,665	3,453	3,000	453
Site Director Salaries & Benefits	77,241	74,908	2,333	71,467	72,843	(1,376)	73,005	74,473	(1,469)
All Admin Salries & Benefits	107,176	105,002	2,174	102,480	111,791	(9,311)	106,915	102,899	4,017
Legal/Audit/Fiscal	-	0	0	0	0	0	0	0	0
*Office Cleaning	3,049	6,115	(3,066)	3,365	2,190	1,175	3,469	4,128	(659)
*Repairs & Maintenance	2,903	935	1,968	6,324	4,237	2,086	6,860	8,523	(1,663)
*Rent	52,717	54,800	(2,084)	54,800	54,800	(0)	53,800	49,800	4,000
*Equipment Rental	3,569	5,059	(1,490)	2,174	1,456	718	2,113	4,269	(2,155)
*All Insurance	2,675	1,954	721	2,092	1,423	669	1,943	2,551	(608)
*Postage	3,784	3,271	512	4,994	3,160	1,835	4,042	6,539	(2,497)
*Telephone	15,550	12,386	3,165	14,721	9,186	5,535	10,970	12,861	(1,890)
Advertising	701	1,231	(531)	729	1,231	(502)	746	1,000	(254)
Staff & Admin Travel	7,713	9,200	(1,487)	8,635	9,200	(565)	7,210	5,000	2,210
*Office Supplies	6,226	8,648	(2,423)	9,276	6,226	3,050	8,157	6,719	1,438
*Equip R&M/OIT Exp	49,667	38,849	10,818	45,715	76,328	(30,613)	17,112	54,601	(37,489)
*Electric/Heat/Water	-	3,458	(3,458)	0	0	0	0	3,165	(3,165)
Dues & Subscriptions	542	1,100	(558)	799	1,000	(201)	110	0	110
Capital Equipment	3,330	5,500	(2,170)	3,167	5,500	(2,333)	11,102	20,000	(8,898)
Payroll Fees	5,069	5,930	(861)	4,940	5,930	(990)	3,899	3,500	399
Other	-	100	(100)	0	0	0	0	0	0
Total Administration	345,374	342,446	2,928	343,262	372,001	(28,739)	327,746	363,027	(35,282)
TOTAL	\$ 2,559,027	\$ 2,466,900	\$ 92,126	\$ 2,644,587	\$ 2,544,281	\$ 100,306	\$ 1,897,272	\$ 2,035,016	\$ (137,744)

*Expenses re-allocated (to 100% admin) for select overhead costs for annual report clarity

Actual Expenditures Compared to Budget for Last Three Fiscal Years – First Step

	June FY2017	Budget FY2017	Variance FY2017	June FY2016	Budget FY2016	Variance FY2016	June FY2015	Budget FY2015	Variance FY2015
Case Management/Child Find	\$771,678	\$845,764	(\$74,086)	\$798,845	\$876,902	(\$78,057)	\$754,419	\$873,187	(\$118,768)
CM/CF Travel	18,897	30,000	(11,103)	24,489	28,000	(3,511)	21,522	28,000	(6,478)
CM/CF Total	790,575	875,764	(85,189)	823,334	904,902	(81,568)	775,941	901,187	(125,246)
Special Instruction Evals	5,817	1,900	3,917	11,068	3,300	7,768	7,320	3,200	4,120
Special Instruction	845,046	996,974	(151,928)	1,074,956	900,000	174,956	1,117,401	888,000	229,401
LRE Space	10,197	21,000	(10,803)	24,795	13,500	11,295	18,791	6,600	12,191
MeCare Premiums	400	150	250	75	0	75	760	200	560
SI Salary & Benefits	817,144	890,900	(73,756)	767,894	893,170	(125,276)	669,864	796,257	(126,393)
Social Work Evals	274	400	(126)	276	100	176	121	400	(279)
Social Work Therapy	0	650	(650)	441	75	366	832	400	432
Social Work Sal & Benefits	0	0	0	0	0	0	0	0	0
Psychological Evals	74,533	68,000	6,533	67,699	55,000	12,699	85,800	13,000	72,800
Psych Therapy	1,363	700	663	2,081	0	2,081	(683)	0	(683)
PT Evals	4,202	2,500	1,702	2,633	3,900	(1,267)	4,766	1,000	3,766
Physical Therapy	20,049	19,000	1,049	21,570	23,000	(1,430)	20,128	18,000	2,128
PT Salary & Benefits	0	0	0	0	0	0	0	0	0
Speech Evals	32,590	46,000	(13,410)	49,267	12,400	36,867	24,741	15,000	9,741
Speech Therapy	237,511	194,000	43,511	267,860	175,000	92,860	202,598	181,000	21,598
ST Salary & Benefits	186,758	187,642	(884)	142,998	178,231	(35,233)	160,882	217,984	(57,102)
OT Evals	8,384	5,200	3,184	4,585	9,500	(4,915)	9,732	5,000	4,732
OT Therapy	49,911	68,000	(18,089)	72,758	49,500	23,258	57,268	40,000	17,268
OT Salary & Benefits	51,576	90,670	(39,094)	132,227	161,032	(28,805)	120,771	106,861	13,910
Audio Evals	2,708	2,000	708	3,137	3,500	(363)	8,681	1,700	6,981
Eye Evals	(61)	0	(61)	61	0	61	250	500	(250)
Medical/Nutrition Evals	0	0	0	0	0	0	0	200	(200)
All Other Evals	782	0	782	0	0	0	0	500	(500)
All Other Therapies	14,444	9,500	4,944	12,598	6,000	6,598	10,266	12,000	(1,734)
Team Meeting	59,820	61,000	(1,180)	77,812	72,000	5,812	85,675	43,000	42,675
*Direct Support-Building Costs	0	0	0	0	0	0	0	0	0
*Direct Support-Facilities	0	0	0	0	0	0	0	0	0
Staff Travel Direct Support	52,279	70,000	(17,721)	53,772	45,000	8,772	33,257	50,000	(16,743)
Child Transportation	6,617	10,000	(3,383)	10,973	9,600	1,373	10,790	7,800	2,990
Provider Transportation	141,492	98,000	43,492	121,540	95,000	26,540	118,100	59,500	58,600
Commercial Transportation	778,465	419,460	359,005	863,075	308,000	555,075	417,132	180,000	237,132
Instructional Supplies	251	500	(249)	473	500	(27)	422	1,700	(1,278)
Screening Supplies	2,688	4,000	(1,312)	6,073	0	6,073	1,525	2,500	(975)
Assistive Technology	6,938	6,000	938	12,942	3,200	9,742	9,635	5,500	4,135
Contract Admin/Monitoring DS	0	0	0	0	0	0	0	5,000	(5,000)
Total Direct Service	3,412,179	3,274,146	138,033	3,805,636	3,020,508	785,128	3,196,825	2,662,802	534,023
Contract Admin/Monitoring	0	0	0	0	0	0	0	0	0
Staff Training	2,363	2,500	(137)	1,433	3,000	(1,567)	1,201	5,000	(3,799)
Site Director Salaries & Benefits	48,419	48,577	(158)	59,197	47,231	11,966	78,446	79,051	(605)
All Admin Salries & Benefits	141,275	146,548	(5,273)	178,021	220,110	(42,089)	148,820	132,351	16,469
Legal/Audit/Fiscal	0	0	0	0	0	0	0	0	0
*Office Cleaning	4,850	5,556	(706)	4,490	5,626	(1,135)	8,408	9,451	(1,043)
*Repairs & Maintenance	137	532	(395)	438	353	85	433	1,176	(743)
*Rent	122,078	108,200	13,879	120,026	121,901	(1,875)	114,129	106,464	7,665
*Equipment Rental	2,582	2,408	174	2,180	2,228	(47)	2,538	4,696	(2,158)
*All Insurance	4,064	3,406	658	3,428	3,055	374	3,648	4,701	(1,053)
*Postage	10,871	19,512	(8,641)	18,276	14,900	3,375	17,398	19,267	(1,869)
*Telephone	21,275	13,199	8,076	11,349	12,123	(774)	6,660	9,351	(2,691)
Advertising	1,330	800	530	660	0	660	0	500	(500)
Staff & Admin Travel	3,608	5,500	(1,892)	5,486	5,200	286	8,000	2,700	5,300
*Office Supplies	12,017	18,287	(6,270)	16,945	14,887	2,058	15,409	17,860	(2,451)
*Equip R&M/OIT Exp	70,143	73,079	(2,936)	66,074	86,539	(20,464)	21,766	61,344	(39,578)
*Electric/Heat/Water	12,009	5,361	6,648	8,825	9,992	(1,167)	12,060	11,617	443
Dues & Subscriptions	0	270	(270)	225	0	225	118	250	(132)
Capital Equipment	9,450	4,370	5,080	5,453	2,500	2,953	2,750	2,500	250
Payroll Fees	6,788	8,369	(1,581)	7,996	7,000	996	6,557	7,500	(943)
Other	0	100	(100)	0	0	0	0	200	(200)
Total Administration	473,261	466,574	6,687	510,503	556,644	(46,142)	448,340	475,978	(27,638)
TOTAL	\$ 4,676,015	\$ 4,616,484	\$ 59,532	\$ 5,139,473	\$ 4,482,054	657,418	\$ 4,421,106	\$ 4,039,967	381,139

*Expenses re-allocated (to 100% admin) for select overhead costs for annual report clarity

Actual Expenditures Compared to Budget for Last Three Fiscal Years – Midcoast

	June FY2017	Budget FY2017	Variance FY2017	June FY2016	Budget FY2016	Variance FY2016	June FY2015	Budget FY2015	Variance FY2015
Case Management/Child Find	\$663,883	\$751,295	(\$87,412)	\$621,826	\$665,358	(\$43,532)	\$545,351	\$581,175	(\$35,824)
CM/CF Travel	18,606	20,000	(1,394)	21,288	20,000	1,288	16,377	20,000	(3,623)
CM/CF Total	682,489	771,295	(88,806)	643,114	685,358	(42,244)	561,728	601,175	(39,447)
Special Instruction Evals	6,856	0	6,856	9,063	5,000	4,063	3,297	3,500	(203)
Special Instruction	719,645	424,199	295,446	604,485	450,000	154,485	567,761	525,000	42,761
LRE Space	191,084	100,000	91,084	171,811	100,000	71,811	143,033	85,000	58,033
MeCare Premiums	0	0	0	0	0	0	0	0	0
SI Salary & Benefits	865,092	1,113,524	(248,432)	782,510	1,052,042	(269,532)	714,743	895,545	(180,802)
Social Work Evals	910	1,000	(90)	793	0	793	137	0	137
Social Work Therapy	1,417	5,000	(3,583)	10,168	5,000	5,168	1,934	1,000	934
Social Work Sal & Benefits	10,277	19,860	(9,583)	78,052	72,310	5,742	98,099	96,637	1,462
Psychological Evals	8,714	20,000	(11,286)	26,148	33,000	(6,852)	16,942	16,000	942
Psych Therapy	0	0	0	2,675	0	2,675	1,676	0	1,676
PT Evals	349	0	349	327	250	77	194	250	(56)
Physical Therapy	14,226	2,000	12,226	6,439	8,000	(1,561)	10,216	12,000	(1,785)
PT Salary & Benefits	67,245	71,207	(3,962)	67,050	68,111	(1,061)	66,466	67,737	(1,271)
Speech Evals	13,484	7,500	5,984	11,061	5,000	6,061	5,022	5,000	22
Speech Therapy	133,639	45,000	88,639	102,770	45,000	57,770	70,579	40,000	30,579
ST Salary & Benefits	476,434	299,463	176,971	478,360	315,258	163,102	422,377	347,244	75,133
OT Evals	3,429	600	2,829	2,920	3,000	(80)	4,615	2,000	2,615
OT Therapy	22,433	6,785	15,648	20,477	10,000	10,477	16,288	8,000	8,288
OT Salary & Benefits	140,063	146,179	(6,116)	144,031	147,940	(3,909)	146,601	184,095	(37,494)
Audio Evals	2,740	1,500	1,240	3,975	1,500	2,475	1,816	1,000	816
Eye Evals	0	0	0	0	0	0	0	0	0
Medical/Nutrition Evals	0	0	0	0	0	0	0	0	0
All Other Evals	0	0	0	0	0	0	0	0	0
All Other Therapies	16,110	1,000	15,110	9,807	1,000	8,807	2,640	1,000	1,640
Team Meeting	28,565	12,000	16,565	32,481	12,000	20,481	22,956	13,000	9,956
*Direct Support-Building Costs	0	0	0	0	0	0	0	0	0
*Direct Support-Facilities	0	0	0	0	0	0	0	0	0
Staff Travel Direct Support	79,541	70,000	9,541	76,284	70,000	6,284	59,198	65,000	(5,802)
Child Transportation	6,447	2,500	3,947	3,378	3,000	378	3,349	6,000	(2,651)
Provider Transportation	38,373	30,000	8,373	46,587	20,000	26,587	22,514	18,000	4,514
Commercial Transportation	301,534	75,000	226,534	120,164	100,000	20,164	80,003	122,000	(41,997)
Instructional Supplies	3,935	6,000	(2,065)	5,160	5,000	160	5,161	4,800	361
Screening Supplies	4,036	5,000	(964)	7,812	6,000	1,812	4,400	8,000	(3,600)
Assistive Technology	150	2,000	(1,850)	2,115	3,600	(1,485)	2,208	3,600	(1,392)
Contract Admin/Monitoring DS	0	0	0	0	0	0	0	0	0
Total Direct Service	3,156,728	2,467,317	689,411	2,826,903	2,542,011	284,892	2,494,226	2,531,408	(37,182)
Contract Admin/Monitoring	0	0	0	0	0	0	0	0	0
Staff Training	3,659	3,000	659	6,863	7,500	(637)	5,558	7,500	(1,942)
Site Director Salaries & Benefits	89,824	86,893	2,931	86,158	87,652	(1,494)	86,168	86,653	(485)
All Admin Salaries & Benefits	140,353	153,436	(13,083)	144,986	140,321	4,665	99,416	78,515	20,901
Legal/Audit/Fiscal	0	1,000	(1,000)	0	5,000	(5,000)	0	5,000	(5,000)
*Office Cleaning	11,657	6,077	5,580	12,396	6,585	5,811	11,629	9,794	1,834
*Repairs & Maintenance	1,125	10,331	(9,206)	602	358	244	1,068	12,241	(11,172)
*Rent	151,389	137,893	13,496	144,166	141,512	2,654	138,793	141,512	(2,719)
*Equipment Rental	10,477	4,162	6,314	10,413	5,623	4,790	10,094	8,029	2,065
*All Insurance	5,350	3,679	1,671	4,147	2,262	1,885	4,797	5,654	(857)
*Postage	7,177	8,367	(1,191)	6,119	3,336	2,784	7,056	9,040	(1,983)
*Telephone	32,856	25,351	7,505	22,781	12,064	10,717	21,110	25,674	(4,565)
Advertising	966	1,000	(34)	2,508	1,000	1,508	12	1,000	(988)
Staff & Admin Travel	2,684	7,500	(4,816)	8,103	7,500	603	7,271	5,000	2,271
*Office Supplies	14,494	15,883	(1,389)	16,823	8,776	8,047	13,986	18,196	(4,210)
*Equip R&M/OIT Exp	81,588	77,929	3,659	71,683	114,754	(43,070)	19,497	60,453	(40,956)
*Electric/Heat/Water	8,133	500	7,633	7,556	4,068	3,488	7,625	2,940	4,685
Dues & Subscriptions	400	750	(350)	804	1,000	(196)	438	1,000	(562)
Capital Equipment	3,948	2,000	1,948	3,977	5,000	(1,023)	17,405	27,000	(9,595)
Payroll Fees	9,881	9,500	381	10,075	9,500	575	8,747	9,500	(753)
Other	0	0	0	0	0	0	0	0	0
Total Administration	575,961	555,253	20,708	560,161	563,810	(3,649)	460,669	514,700	(54,031)
TOTAL	\$ 4,415,178	\$ 3,793,865	\$ 621,313	\$ 4,030,177	\$ 3,791,179	\$ 238,998	\$ 3,516,624	\$ 3,647,283	\$ (130,659)

*Expenses re-allocated (to 100% admin) for select overhead costs for annual report clarity

Actual Expenditures Compared to Budget for Last Three Fiscal Years – Opportunities

	June FY2017	Budget FY2017	Variance FY2017	June FY2016	Budget FY2016	Variance FY2016	June FY2015	Budget FY2015	Variance FY2015
Case Management/Child Find	\$ 325,122	\$ 399,045	(\$ 73,923)	\$ 352,833	\$ 430,561	(\$ 77,728)	\$ 432,377	\$ 423,320	\$ 9,057
CM/CF Travel	9,504	20,000	(10,496)	14,806	16,000	(1,194)	16,345	22,000	(5,655)
CM/CF Total	334,626	419,045	(84,419)	367,639	446,561	(78,922)	448,722	445,320	3,402
Special Instruction Evals	1,088	1,500	(412)	1,850	1,500	350	1,404	5,300	(3,896)
Special Instruction	224,705	300,000	(75,295)	296,049	420,000	(123,951)	418,664	406,000	12,664
LRE Space	215	2,000	(1,785)	985	3,000	(2,015)	2,220	7,000	(4,780)
MeCare Premiums	0	0	0	0	0	0	0	500	(500)
SI Salary & Benefits	440,514	509,896	(69,382)	547,647	672,228	(124,581)	583,368	718,732	(135,364)
Social Work Evals	104	100	4	88	100	(12)	88	300	(212)
Social Work Therapy	578	0	578	0	0	0	88	0	88
Social Work Sal & Benefits	0	0	0	0	0	0	0	0	0
Psychological Evals	13,880	28,000	(14,120)	21,027	30,100	(9,073)	18,617	9,300	9,317
Psych Therapy	0	8,000	(8,000)	4,521	0	4,521	(701)	0	(701)
PT Evals	162	4,500	(4,338)	4,732	3,600	1,132	3,908	1,600	2,308
Physical Therapy	3,596	16,000	(12,404)	30,398	37,000	(6,602)	33,425	35,000	(1,575)
PT Salary & Benefits	16,671	25,589	(8,918)	10,274	25,007	(14,733)	12,167	24,949	(12,782)
Speech Evals	25,276	16,000	9,276	19,430	9,000	10,430	10,013	9,000	1,013
Speech Therapy	81,833	88,500	(6,667)	108,331	87,000	21,331	80,565	145,000	(64,435)
ST Salary & Benefits	78,356	95,074	(16,718)	85,079	95,900	(10,821)	85,463	93,926	(8,463)
OT Evals	1,583	1,400	183	1,834	1,400	434	1,512	1,400	112
OT Therapy	11,067	50,000	(38,933)	62,670	35,000	27,670	32,947	58,000	(25,053)
OT Salary & Benefits	51,847	54,420	(2,573)	97,847	99,846	(1,999)	92,354	98,399	(6,045)
Audio Evals	282	2,000	(1,718)	2,297	1,200	1,097	947	600	347
Eye Evals	0	0	0	0	0	0	0	500	(500)
Medical/Nutrition Evals	0	0	0	0	0	0	0	250	(250)
All Other Evals	646	0	646	0	0	0	0	500	(500)
All Other Therapies	2,189	10,000	(7,811)	3,186	24,000	(20,814)	27,717	23,500	4,217
Team Meeting	18,584	24,000	(5,416)	28,308	22,000	6,308	24,289	20,500	3,789
*Direct Support-Building Costs	0	0	0	0	0	0	0	0	0
*Direct Support-Facilities	0	0	0	0	0	0	0	0	0
Staff Travel Direct Support	28,216	23,000	5,216	26,662	33,000	(6,338)	33,002	45,000	(11,998)
Child Transportation	14,338	8,000	6,338	10,898	22,000	(11,102)	20,296	35,500	(15,204)
Provider Transportation	77,093	77,000	93	84,751	57,000	27,751	65,672	80,000	(14,328)
Commercial Transportation	203,387	185,000	18,387	195,581	150,000	45,581	183,995	112,000	71,995
Instructional Supplies	501	1,000	(499)	471	2,700	(2,229)	1,966	2,700	(734)
Screening Supplies	1,061	2,000	(939)	3,206	1,500	1,706	2,373	1,500	873
Assistive Technology	3,777	1,700	2,077	5,196	1,000	4,196	5,502	3,500	2,002
Contract Admin/Monitoring DS	0	0	0	0	0	0	0	5,000	(5,000)
Total Direct Service	1,301,551	1,534,679	(233,128)	1,653,319	1,835,081	(181,762)	1,741,860	1,945,456	(203,596)
Contract Admin/Monitoring	0	0	0	126	0	126	0	0	0
Staff Training	2,143	3,000	(857)	3,199	3,000	199	1,359	5,000	(3,641)
Site Director Salaries & Benefits	48,419	48,464	(45)	59,128	47,231	11,897	78,473	78,674	(201)
All Admin Salries & Benefits	156,351	170,841	(14,490)	144,495	187,321	(42,826)	143,043	138,426	4,617
Legal/Audit/Fiscal	0	0	0	0	0	0	0	0	0
*Office Cleaning	28,317	27,963	354	27,134	24,488	2,647	25,711	23,725	1,986
*Repairs & Maintenance	6,989	6,340	649	6,286	6,350	(64)	10,000	6,100	3,900
*Rent	121,439	127,000	(5,560)	125,046	124,900	146	139,140	142,850	(3,710)
*Equipment Rental	6,777	7,212	(435)	7,137	5,797	1,340	5,636	9,542	(3,906)
*All Insurance	2,518	2,620	(102)	2,803	3,055	(252)	3,658	5,909	(2,251)
*Postage	6,317	6,235	82	6,257	6,919	(662)	7,449	8,174	(726)
*Telephone	14,388	25,652	(11,264)	14,374	11,529	2,845	14,490	19,671	(5,181)
Advertising	1,533	700	833	517	700	(183)	704	800	(96)
Staff & Admin Travel	1,670	2,500	(830)	2,574	2,700	(126)	3,741	2,700	1,041
*Office Supplies	9,481	10,996	(1,515)	11,020	11,859	(840)	14,485	15,301	(816)
*Equip R&M/OIT Exp	36,417	83,219	(46,802)	40,368	69,231	(28,863)	22,549	45,553	(23,004)
*Electric/Heat/Water	15,130	8,883	6,247	17,167	16,382	785	21,756	10,746	11,010
Dues & Subscriptions	264	600	(336)	495	300	195	265	500	(235)
Capital Equipment	724	2,000	(1,276)	2,017	14,000	(11,983)	11,426	2,500	8,926
Payroll Fees	4,350	6,000	(1,650)	5,355	6,700	(1,345)	5,500	7,500	(2,000)
Other	0	0	0	5	50	(45)	119	119	(0)
Total Administration	463,227	540,225	(76,998)	475,502	542,511	(67,009)	509,384	523,789	(14,405)
TOTAL	\$ 2,099,403	\$ 2,493,949	\$ (394,545)	\$ 2,496,459	\$ 2,824,153	\$ (327,694)	\$ 2,699,966	\$ 2,914,565	\$ (214,599)

*Expenses re-allocated (to 100% admin) for select overhead costs for annual report clarity

Actual Expenditures Compared to Budget for Last Three Fiscal Years – PEDS

	June FY2017	Budget FY2017	Variance FY2017	June FY2016	Budget FY2016	Variance FY2016	June FY2015	Budget FY2015	Variance FY2015
Case Management/Child Find	\$638,517	\$638,708	(\$191)	\$547,575	\$534,753	\$12,822	\$400,508	\$426,970	(\$26,462)
CM/CF Travel	10,531	15,000	(4,469)	8,577	15,000	(6,423)	9,137	7,300	1,837
CM/CF Total	649,048	653,708	649,048	556,153	549,753	556,153	409,645	434,270	409,645
Special Instruction Evals	1,218	900	318	466	900	(435)	759	0	759
Special Instruction	204,277	135,000	69,277	199,356	125,500	73,856	194,698	113,700	80,998
LRE Space	795	80,000	(79,206)	4,350	80,000	(75,650)	3,739	77,500	(73,762)
MeCare Premiums	215	2,000	(1,785)	1,113	2,800	(1,687)	1,773	2,600	(827)
SI Salary & Benefits	670,578	753,330	(82,752)	730,723	1,015,759	(285,036)	799,231	829,756	(30,525)
Social Work Evals	2,612	4,500	(1,888)	4,455	3,000	1,455	5,003	0	5,003
Social Work Therapy	130	3,000	(2,870)	671	6,500	(5,829)	5,947	32,500	(26,553)
Social Work Sal & Benefits	37,520	38,601	(1,081)	32,900	0	32,900	0	0	0
Psychological Evals	27,948	25,000	2,948	22,283	15,000	7,283	14,308	13,000	1,308
Psych Therapy	8,946	0	8,946	1,507	0	1,507	0	0	0
PT Evals	7,100	5,000	2,100	9,116	700	8,416	1,515	600	915
Physical Therapy	36,438	25,000	11,438	23,820	12,500	11,320	16,638	12,500	4,138
PT Salary & Benefits	0	0	0	0	0	0	0	0	0
Speech Evals	17,034	0	17,034	919	0	919	0	0	0
Speech Therapy	161,212	90,000	71,212	118,807	41,000	77,807	68,254	46,500	21,754
ST Salary & Benefits	117,374	186,666	(69,292)	191,215	248,542	(57,327)	237,597	265,975	(28,378)
OT Evals	35	3,500	(3,465)	0	0	0	0	0	0
OT Therapy	13,123	5,500	7,623	1,097	0	1,097	337	0	337
OT Salary & Benefits	102,788	104,039	(1,251)	102,009	104,553	(2,544)	106,546	109,188	(2,642)
Audio Evals	2,985	500	2,485	1,944	4,500	(2,556)	4,530	200	4,330
Eye Evals	190	0	190	0	0	0	0	0	0
Medical/Nutrition Evals	0	0	0	0	0	0	0	0	0
All Other Evals	0	600	(600)	0	600	(600)	77	800	(723)
All Other Therapies	3,938	55,000	(51,062)	31,856	45,500	(13,644)	10,817	23,500	(12,683)
Team Meeting	44,692	29,000	15,692	45,313	23,500	21,813	39,426	18,400	21,026
*Direct Support-Building Costs	0	0	0	0	0	0	0	0	0
*Direct Support-Facilities	0	0	0	0	0	0	0	0	0
Staff Travel Direct Support	73,572	80,000	(6,428)	66,419	90,000	(23,581)	73,698	80,000	(6,302)
Child Transportation	9,742	14,500	(4,758)	4,614	13,000	(8,386)	4,820	13,000	(8,180)
Provider Transportation	98,344	90,000	8,344	133,534	26,000	107,534	43,360	26,000	17,360
Commercial Transportation	54,300	60,000	(5,700)	65,557	30,000	35,557	27,405	29,500	(2,095)
Instructional Supplies	1,234	4,000	(2,766)	714	5,260	(4,546)	2,969	3,000	(31)
Screening Supplies	2,762	10,000	(7,238)	6,429	8,000	(1,571)	2,918	7,265	(4,347)
Assistive Technology	30	8,000	(7,970)	11,602	3,500	8,102	2,049	3,500	(1,451)
Contract Admin/Monitoring DS	0	0	0	0	0	0	0	0	0
Total Direct Service	1,701,132	1,813,636	(112,504)	1,812,787	1,927,815	(115,028)	1,668,414	1,708,984	(40,570)
Contract Admin/Monitoring	4,040	0	4,040	3,271	0	3,271	2,484	0	2,484
Staff Training	2,003	7,850	(5,847)	2,459	6,750	(4,291)	2,391	3,900	(1,509)
Site Director Salaries & Benefits	99,655	41,085	58,570	85,075	85,665	(590)	85,476	84,966	510
All Admin Salries & Benefits	131,701	125,625	6,076	160,495	158,602	1,893	156,248	155,528	720
Legal/Audit/Fiscal	7,235	0	7,235	1,500	0	1,500	0	0	0
*Office Cleaning	166	6,403	(6,237)	3,168	3,986	(818)	2,997	3,592	(595)
*Repairs & Maintenance	4,165	4,937	(772)	1,231	1,808	(577)	971	1,925	(954)
*Rent	119,291	86,689	32,602	86,013	87,984	(1,971)	87,820	87,000	820
*Equipment Rental	927	4,301	(3,375)	1,076	1,647	(571)	1,248	6,469	(5,221)
*All Insurance	3,486	2,810	676	3,152	3,385	(233)	3,518	3,770	(252)
*Postage	5,341	7,769	(2,428)	5,281	7,862	(2,581)	9,207	7,776	1,430
*Telephone	27,354	17,463	9,891	14,842	12,506	2,335	12,132	10,987	1,145
Advertising	1,046	0	1,046	699	0	699	24	0	24
Staff & Admin Travel	836	4,000	(3,164)	4,211	2,500	1,711	2,860	4,200	(1,340)
*Office Supplies	10,919	6,770	4,148	15,719	13,176	2,543	14,311	13,913	398
*Equip R&M/OIT Exp	48,728	41,807	6,921	54,723	59,653	(4,931)	24,204	61,459	(37,256)
*Electric/Heat/Water	3,515	4,071	(556)	967	1,157	(190)	845	1,148	(303)
Dues & Subscriptions	767	900	(133)	896	400	496	313	250	63
Capital Equipment	26,815	36,300	(9,485)	3,787	7,700	(3,913)	8,919	5,000	3,919
Payroll Fees	5,949	7,000	(1,051)	6,571	7,000	(429)	6,170	7,000	(830)
Other	0	0	0	0	0	0	0	0	0
Total Administration	503,938	405,779	98,159	455,136	440,581	14,556	422,137	458,884	(36,747)
TOTAL	\$ 2,854,117	\$ 2,873,123	\$ (19,005)	\$ 2,824,076	\$ 2,918,148	(94,072)	\$ 2,500,196	\$ 2,602,138	\$ (101,942)

*Expenses re-allocated (to 100% admin) for select overhead costs for annual report clarity

Actual Expenditures Compared to Budget for Last Three Fiscal Years – Reach

	June	Budget	Variance	June	Budget	Variance	June	Budget	Variance
	FY2017	FY2017	FY2017	FY2016	FY2016	FY2016	FY2015	FY2015	FY2015
Case Management/Child Find	\$ 1,065,717	\$ 1,288,568	\$ (222,851)	\$ 996,462	\$ 1,160,980	\$ (164,518)	\$ 856,949	\$ 918,760	\$ (61,811)
CM/CF Travel	24,737	25,000	(263)	25,189	22,000	3,189	22,437	22,000	437
CM/CF Total	1,090,454	1,313,568	(223,114)	1,021,650	1,182,980	(161,330)	879,386	940,760	(61,374)
Special Instruction Evals	10,053	3,000	7,053	5,558	1,500	4,058	919	9,000	(8,081)
Special Instruction	1,931,181	1,400,000	531,181	1,792,170	1,350,000	442,170	1,617,288	1,250,000	367,288
LRE Space	156,251	100,000	56,251	136,200	85,000	51,200	110,408	45,000	65,408
MeCare Premiums	3,759	3,200	559	3,353	3,000	353	1,969	4,000	(2,031)
SI Salary & Benefits	855,774	996,601	(140,827)	715,181	1,069,956	(354,775)	657,977	739,086	(81,109)
Social Work Evals	226	3,000	(2,774)	4,938	2,500	2,438	220	0	220
Social Work Therapy	12,589	25,000	(12,411)	17,872	40,000	(22,128)	(80)	500	(580)
Social Work Sal & Benefits	103,516	90,746	12,770	72,896	88,554	(15,658)	79,369	80,474	(1,105)
Psychological Evals	110,051	65,000	45,051	97,093	40,000	57,093	73,970	30,000	43,970
Psych Therapy	545	0	545	733	0	733	144	0	144
PT Evals	6,421	2,000	4,421	2,901	3,000	(99)	3,487	1,000	2,487
Physical Therapy	47,580	40,000	7,580	43,603	20,000	23,603	23,967	6,500	17,467
PT Salary & Benefits	113,215	113,245	(30)	161,721	169,122	(7,401)	161,014	184,425	(23,411)
Speech Evals	123,797	100,000	23,797	115,029	85,000	30,029	110,657	70,000	40,657
Speech Therapy	934,287	680,000	254,287	751,650	525,000	226,650	657,543	450,000	207,543
ST Salary & Benefits	59,924	59,546	378	118,974	171,421	(52,447)	135,384	179,416	(44,032)
OT Evals	5,632	3,600	2,032	8,939	5,000	3,939	4,559	8,000	(3,441)
OT Therapy	191,053	118,500	72,553	152,479	113,000	39,479	145,509	80,000	65,509
OT Salary & Benefits	237,437	239,341	(1,904)	229,757	234,581	(4,824)	222,503	220,977	1,526
Audio Evals	25,381	30,000	(4,619)	33,369	22,000	11,369	24,582	24,000	582
Eye Evals	0	500	(500)	0	1,500	(1,500)	0	1,500	(1,500)
Medical/Nutrition Evals	177	27,000	(26,823)	21,440	45,000	(23,560)	39,918	45,000	(5,082)
All Other Evals	748	1,000	(252)	0	0	0	0	0	0
All Other Therapies	48,393	60,000	(11,607)	67,036	30,000	37,036	35,720	35,000	720
Team Meeting	136,502	105,000	31,502	148,537	90,000	58,537	136,246	55,000	81,246
*Direct Support-Building Costs	0	0	0	0	0	0	0	0	0
*Direct Support-Facilities	0	0	0	0	0	0	0	0	0
Staff Travel Direct Support	66,068	55,000	11,068	64,722	55,000	9,722	56,660	55,000	1,660
Child Transportation	12,309	18,000	(5,691)	20,438	14,000	6,438	16,737	17,500	(763)
Provider Transportation	370,416	250,000	120,416	324,471	165,000	159,471	234,981	75,000	159,981
Commercial Transportation	470,446	300,000	170,446	405,327	111,000	294,327	178,489	151,000	27,489
Instructional Supplies	1,701	5,000	(3,299)	1,398	10,000	(8,602)	2,957	10,000	(7,043)
Screening Supplies	5,484	18,000	(12,516)	15,870	10,000	5,870	6,087	10,000	(3,913)
Assistive Technology	2,047	28,000	(25,953)	22,910	10,500	12,410	7,132	15,000	(7,868)
Contract Admin/Monitoring DS	0	0	0	0	10,000	(10,000)	0	0	0
Total Direct Service	6,042,962	4,940,279	1,102,683	5,556,562	4,580,634	975,928	4,746,318	3,852,378	893,940
Contract Admin/Monitoring	12,340	0	12,340	0	0	0	442	0	442
Staff Training	3,130	7,500	(4,370)	5,487	7,500	(2,013)	2,983	7,500	(4,517)
Site Director Salaries & Benefits	81,796	81,761	35	76,347	74,517	1,830	72,127	73,875	(1,748)
All Admin Salries & Benefits	202,780	205,662	(2,882)	211,777	207,057	4,720	161,647	203,790	(42,143)
Legal/Audit/Fiscal	0	0	0	0	0	0	0	0	0
*Office Cleaning	9,281	16,751	(7,469)	12,369	8,524	3,846	12,399	21,008	(8,609)
*Repairs & Maintenance	2,964	4,364	(1,400)	2,943	2,427	516	3,242	17,105	(13,863)
*Rent	163,911	186,076	(22,165)	140,954	146,076	(5,122)	142,800	140,062	2,738
*Equipment Rental	10,902	19,283	(8,381)	14,072	10,022	4,050	16,017	12,765	3,253
*All Insurance	4,932	5,752	(820)	4,256	2,951	1,304	4,098	5,394	(1,296)
*Postage	22,374	22,491	(117)	16,519	11,991	4,528	20,150	18,126	2,024
*Telephone	47,173	31,108	16,065	20,700	13,774	6,926	11,321	49,701	(38,380)
Advertising	1,212	500	712	383	0	383	0	500	(500)
Staff & Admin Travel	1,844	4,000	(2,156)	3,418	0	3,418	4,617	3,500	1,117
*Office Supplies	21,133	32,263	(11,130)	23,919	16,187	7,732	16,726	21,701	(4,976)
*Equip R&M/OIT Exp	97,349	123,679	(26,330)	90,571	159,551	(68,980)	19,546	47,095	(27,549)
*Electric/Heat/Water	4,272	8,640	(4,369)	11,848	4,849	6,999	15,302	20,786	(5,484)
Dues & Subscriptions	99	1,000	(901)	695	500	195	114	1,000	(886)
Capital Equipment	5,723	8,000	(2,277)	7,672	14,000	(6,328)	13,256	11,000	2,256
Payroll Fees	9,296	10,000	(704)	9,205	9,000	205	7,663	9,000	(1,337)
Other	0	100	(100)	0	100	(100)	0	500	(500)
Total Administration	702,509	768,929	(66,420)	653,134	434,819	218,315	524,449	664,407	(139,958)
TOTAL	\$ 7,835,925	\$ 7,022,776	\$ 813,149	\$ 7,231,347	\$ 6,452,640	\$ 778,706	\$ 6,150,153	\$ 5,457,545	\$ 692,608

*Expenses re-allocated (to 100% admin) for select overhead costs for annual report clarity

Actual Expenditures Compared to Budget for Last Three Fiscal Years – State IEU

	June FY2017	Budget FY2017	Variance FY2017	June FY2016	Budget FY2016	Variance FY2016	June FY2015	Budget FY2015	Variance FY2015
Case Management/Child Find							0	384,000	(384,000)
CM/CF Travel							0	50,000	(50,000)
CM/CF Total							0	434,000	(434,000)
Special Instruction Evals									
Special Instruction									
LRE Space									
MeCare Premiums									
SI Salary & Benefits							0	250,000	(250,000)
Social Work Evals									
Social Work Therapy									
Social Work Sal & Benefits									
Psychological Evals									
Psych Therapy									
PT Evals									
Physical Therapy									
PT Salary & Benefits									
Speech Evals									
Speech Therapy									
ST Salary & Benefits									
OT Evals									
OT Therapy									
OT Salary & Benefits									
Audio Evals									
Eye Evals									
Medical/Nutrition Evals									
All Other Evals									
All Other Therapies									
Team Meeting									
Direct Support-Building Costs									
Direct Support-Facilities									
Staff Travel Direct Support									
Child Transportation									
Provider Transportation							324		324
Commercial Transportation									
Instructional Supplies								0	0
Screening Supplies									
Assistive Technology	(279)		(279)	33,825		33,825	27,918	5,000	22,918
Contract Admin/Monitoring DS			0			0	362	20,000	(19,638)
Total Direct Service	(279)		26,175	33,825	0	26,175	28,604	275,000	(246,396)
Contract Admin/Monitoring	1,493,504	1,296,600	196,904	1,522,477	1,586,600	(64,123)	650,552	1,701,600	(1,051,048)
Staff Training	74,689	10,000	64,689	63,308	30,000	33,308	39,039	8,000	31,039
Site Director Salaries & Benefits	0	0	0	0	0	0	0	0	0
All Admin Salries & Benefits	1,162,864	1,267,839	(104,975)	1,252,882	1,258,262	(5,380)	1,165,453	1,217,149	(51,696)
Legal/Audit/Fiscal	144,984	135,000	9,984	162,667	175,000	(12,333)	99,518	180,000	(80,482)
Office Cleaning	0	0	0	0	0	0	0	0	0
Repairs & Maintenance	877	2,000	(1,123)	1,046	2,000	(954)	45	500	(455)
Rent	1,250	0	1,250	1,740	6,800	(5,060)	1,768	1,500	268
Equipment Rental	0	2,000	(2,000)	0	0	0	0	2,000	(2,000)
All Insurance	1,877	2,000	(123)	1,957	2,000	(43)	1,584	2,000	(416)
Postage	4,396	6,000	(1,604)	5,106	6,000	(894)	4,543	6,000	(1,457)
Telephone	17,277	15,800	1,477	20,697	15,000	5,697	15,550	12,000	3,550
Advertising	2,476	4,000	(1,524)	3,890	8,000	(4,110)	12,963	3,000	9,963
Staff & Admin Travel	63,588	35,000	28,588	77,926	35,000	42,926	64,555	30,000	34,555
Office Supplies	15,352	10,000	5,352	13,846	10,000	3,846	14,471	10,000	4,471
Equipment Repair & Maintenance	46,052	37,840	8,212	36,993	25,384	11,609	105,899	38,860	67,039
Electric/Heat/Water	0	0	0	0	0	0	0	7,000	(7,000)
Dues & Subscriptions	7,407	4,000	3,407	7,422	2,000	5,422	4,210	4,000	210
Capital Equipment	9,989	10,000	(11)	10,768	10,000	768	27,526	50,000	(22,474)
Payroll Fees	13,027	8,000	5,027	6,697	8,000	(1,303)	6,788	5,000	1,788
Other	4,642	4,820	(178)	8,649	8,649	0	6,717	6,800	(83)
Total Administration	3,064,250	2,850,899	213,351	3,198,070	3,180,046	18,024	2,221,182	3,285,409	(1,064,227)
TOTAL	\$ 3,063,970	\$ 2,850,899	\$ 213,071	\$ 3,231,895	\$ 3,180,046	\$ 51,849	\$ 2,249,786	\$ 3,994,409	\$ (1,744,623)

Actual Expenditures Compared to Budget for Last Three Fiscal Years – Two Rivers

	June	Budget	Variance	June	Budget	Variance	June	Budget	Variance
	FY2017	FY2017	FY2017	FY2016	FY2016	FY2016	FY2015	FY2015	FY2015
Case Management/Child Find	\$ 485,259	\$ 492,743	\$ (7,484)	\$ 441,642	\$ 474,485	\$ (32,843)	\$ 367,543	\$ 447,350	\$ (79,807)
CM/CF Travel	19,829	30,000	(10,171)	22,290	16,000	6,290	16,184	19,500	(3,316)
CM/CF Total	505,089	522,743	(17,654)	463,932	490,485	(26,553)	383,727	466,850	(83,123)
Special Instruction Evals	3,630	500	3,130	3,799	500	3,299	330	0	330
Special Instruction	567,211	278,239	288,972	311,609	415,160	(103,551)	312,867	351,866	(38,999)
LRE Space	27,494	13,000	14,494	14,379	11,000	3,379	14,692	18,000	(3,308)
MeCare Premiums	0	1,000	(1,000)	0	1,000	(1,000)	0	0	0
SI Salary & Benefits	667,381	758,260	(90,879)	706,605	1,038,058	(331,453)	709,789	851,555	(141,766)
Social Work Evals	0	100	(100)	0	100	(100)	0	0	0
Social Work Therapy	(762)	250	(1,012)	2,856	500	2,356	633	0	633
Social Work Sal & Benefits	28,872	29,424	(552)	27,164	28,579	(1,415)	27,341	27,848	(508)
Psychological Evals	64,608	125,000	(60,392)	43,277	30,000	13,277	28,993	30,000	(1,007)
Psych Therapy	36,145	40,000	(3,855)	64,230	64,000	230	44,864	44,000	864
PT Evals	1,107	500	607	428	500	(72)	555	250	305
Physical Therapy	3,550	2,500	1,050	3,725	500	3,225	12,272	19,440	(7,168)
PT Salary & Benefits	53,429	61,386	(7,957)	68,407	65,545	2,862	50,695	53,364	(2,669)
Speech Evals	2,742	3,000	(258)	2,667	600	2,067	715	500	215
Speech Therapy	80,028	60,250	19,778	97,518	32,250	65,268	43,185	35,000	8,185
ST Salary & Benefits	267,630	265,887	1,743	219,273	291,093	(71,820)	235,289	295,500	(60,211)
OT Evals	252	1,000	(748)	541	200	341	0	100	(100)
OT Therapy	9,614	2,500	7,114	2,618	2,500	118	1,383	7,000	(5,617)
OT Salary & Benefits	130,001	168,755	(38,754)	155,464	153,421	2,043	149,461	155,630	(6,169)
Audio Evals	1,051	2,200	(1,149)	2,396	1,200	1,196	989	2,350	(1,361)
Eye Evals	0	200	(200)	0	200	(200)	0	200	(200)
Medical/Nutrition Evals	1,883	400	1,483	0	400	(400)	0	0	0
All Other Evals	0	200	(200)	0	200	(200)	0	0	0
All Other Therapies	12,755	12,250	505	13,360	11,000	2,360	1,596	18,750	(17,154)
Team Meeting	16,443	10,500	5,943	12,444	9,000	3,444	12,260	5,400	6,860
*Direct Support-Building Costs	0	0	0	0	0	0	0	0	0
*Direct Support-Facilities	0	0	0	0	0	0	0	0	0
Staff Travel Direct Support	48,193	55,000	(6,807)	53,280	55,000	(1,720)	47,462	42,200	5,262
Child Transportation	12,773	15,000	(2,227)	11,515	15,000	(3,485)	13,401	28,600	(15,199)
Provider Transportation	106,064	67,000	39,064	66,931	25,000	41,931	23,995	20,250	3,745
Commercial Transportation	240,903	62,000	178,903	61,948	10,000	51,948	17,371	19,200	(1,829)
Instructional Supplies	1,558	5,000	(3,442)	3,278	3,550	(272)	2,499	2,500	(1)
Screening Supplies	6,544	5,000	1,544	5,147	5,000	147	5,179	5,500	(321)
Assistive Technology	12	10,000	(9,988)	4,037	10,000	(5,963)	4,766	6,100	(1,334)
Contract Admin/Monitoring DS	0	0	0	0	0	0	0	0	0
Total Direct Service	2,391,112	2,056,301	334,811	1,958,896	2,281,056	(322,160)	1,762,578	2,041,103	(278,525)
Contract Admin/Monitoring	0	0	0	0	0	0	1,980	0	1,980
Staff Training	4,049	13,570	(9,521)	5,579	8,000	(2,421)	4,853	4,900	(47)
Site Director Salaries & Benefits	86,117	86,066	51	83,101	83,772	(671)	64,739	77,211	(12,472)
All Admin Salries & Benefits	142,939	143,276	(337)	137,537	136,683	854	134,228	128,331	5,897
Legal/Audit/Fiscal	0	1,000	(1,000)	0	1,000	(1,000)	0	100	(100)
*Office Cleaning	9,212	5,639	3,573	8,807	4,181	4,626	5,647	6,023	(376)
*Repairs & Maintenance	20,942	5,308	15,633	6,927	7,608	(681)	8,132	7,965	167
*Rent	63,197	74,695	(11,498)	64,144	76,264	(12,120)	63,011	63,000	11
*Equipment Rental	6,651	3,020	3,630	5,752	2,313	3,439	6,054	5,251	802
*All Insurance	3,557	4,617	(1,060)	3,409	3,387	22	3,547	6,009	(2,462)
*Postage	7,261	8,842	(1,581)	10,059	6,475	3,583	7,863	11,024	(3,160)
*Telephone	29,515	26,049	3,467	22,780	17,140	5,640	18,485	20,659	(2,175)
Advertising	1,089	750	339	675	750	(75)	553	250	303
Staff & Admin Travel	4,875	5,750	(875)	6,595	5,000	1,595	4,377	8,500	(4,123)
*Office Supplies	7,688	21,118	(13,430)	7,041	15,091	(8,050)	7,158	17,314	(10,156)
*Equip R&M/OIT Exp	50,592	80,067	(29,474)	50,018	107,393	(57,375)	17,676	61,137	(43,461)
*Electric/Heat/Water	10,511	4,927	5,583	10,157	3,876	6,281	13,748	11,862	1,885
Dues & Subscriptions	550	1,240	(691)	621	1,000	(379)	1,171	1,800	(629)
Capital Equipment	6,049	7,000	(951)	5,246	7,000	(1,754)	964	5,750	(4,786)
Payroll Fees	6,377	7,500	(1,123)	7,024	7,500	(476)	6,170	9,000	(2,830)
Other	0	250	(250)	0	250	(250)	0	250	(250)
Total Administration	461,168	500,685	(39,517)	435,472	494,683	(59,211)	370,356	446,337	(75,981)
TOTAL	\$ 3,357,369	\$ 3,079,729	\$ 277,640	\$ 2,858,300	\$ 3,266,224	\$ (407,924)	\$ 2,516,661	\$ 2,954,290	\$ (437,629)

*Expenses re-allocated (to 100% admin) for select overhead costs for annual report clarity

Actual Expenditures Compared to Budget for Last Three Fiscal Years – York

	June	Budget	Variance	June	Budget	Variance	June	Budget	Variance
	FY2017	FY2017	FY2017	FY2016	FY2016	FY2016	FY2015	FY2015	FY2015
Case Management/Child Find	\$ 931,912	\$ 965,699	\$ (33,787)	\$ 811,257	\$ 982,592	\$ (171,335)	\$ 671,754	\$ 825,519	\$ (153,765)
CM/CF Travel	32,656	35,000	(2,344)	36,511	30,000	6,511	26,789	17,000	9,789
CM/CF Total	964,568	1,000,699	(36,131)	847,768	1,012,592	(164,824)	698,544	842,519	(143,975)
Special Instruction Evals	2,130	2,500	(370)	2,721	2,500	221	3,350	1,500	1,850
Special Instruction	1,474,324	1,027,000	447,324	1,818,680	962,000	856,680	1,465,423	1,025,000	440,423
LRE Space	-	20,000	(20,000)	6,391	35,000	(28,609)	7,402	40,000	(32,599)
MeCare Premiums	165	400	(235)	368	150	218	108	100	8
SI Salary & Benefits	713,437	805,992	(92,555)	727,906	877,364	(149,458)	570,947	710,371	(139,424)
Social Work Evals	104	2,000	(1,896)	3,840	240	3,600	(240)	-	(240)
Social Work Therapy	49,019	22,500	26,519	40,652	6,000	34,652	26,023	6,000	20,023
Social Work Sal & Benefits	123,517	126,917	(3,400)	112,186	112,106	80	104,305	120,529	(16,224)
Psychological Evals	67,991	77,000	(9,009)	76,727	50,000	26,727	52,356	40,000	12,356
Psych Therapy	-	-	0	-	-	0	-	-	0
PT Evals	4,017	3,000	1,017	3,140	2,800	340	1,730	2,500	(770)
Physical Therapy	108,232	66,500	41,732	99,541	52,000	47,541	75,617	45,000	30,617
PT Salary & Benefits	-	-	0	-	-	0	-	-	0
Speech Evals	65,651	80,600	(14,949)	82,654	45,000	37,654	70,601	28,000	42,601
Speech Therapy	609,425	490,000	119,425	691,350	390,000	301,350	602,734	385,000	217,734
ST Salary & Benefits	73,494	74,253	(759)	78,595	127,776	(49,181)	123,139	182,018	(58,879)
OT Evals	5,313	3,200	2,113	4,467	2,000	2,467	1,854	3,500	(1,646)
OT Therapy	118,599	113,000	5,599	137,438	100,000	37,438	141,747	133,000	8,747
OT Salary & Benefits	197,795	209,492	(11,697)	200,345	204,752	(4,407)	155,096	210,342	(55,246)
Audio Evals	8,041	5,500	2,541	10,617	4,500	6,117	9,988	5,500	4,488
Eye Evals	314	-	314	515	250	265	190	200	(10)
Medical/Nutrition Evals	-	-	0	-	1,000	(1,000)	-	1,000	(1,000)
All Other Evals	2,810	-	2,810	-	1,000	(1,000)	-	1,000	(1,000)
All Other Therapies	23,119	10,000	13,119	10,236	8,000	2,236	5,290	10,000	(4,710)
Team Meeting	81,907	79,000	2,907	90,149	45,000	45,149	72,570	40,000	32,570
*Direct Support-Building Costs	-	-	0	-	-	0	-	-	0
*Direct Support-Facilities	-	-	0	-	-	0	-	-	0
Staff Travel Direct Support	72,133	67,000	5,133	70,382	50,000	20,382	61,835	45,000	16,835
Child Transportation	33,681	36,000	(2,319)	41,500	32,500	9,000	41,620	45,000	(3,380)
Provider Transportation	188,036	202,500	(14,464)	249,249	105,000	144,249	166,634	80,000	86,634
Commercial Transportation	533,587	165,000	368,587	551,801	150,000	401,801	464,485	150,000	314,485
Instructional Supplies	831	5,000	(4,169)	1,991	1,750	241	1,966	2,500	(534)
Screening Supplies	3,633	8,000	(4,367)	7,992	6,500	1,492	6,411	4,000	2,411
Assistive Technology	4,593	3,000	1,593	3,626	10,000	(6,374)	10,899	4,000	6,899
Contract Admin/Monitoring DS	-	-	0	-	1,000	(1,000)	-	-	0
Total Direct Service	4,565,899	3,705,354	860,545	5,125,060	3,386,188	1,738,872	4,244,079	3,321,060	923,019
Contract Admin/Monitoring	105	-	105	-	-	0	2,847	2,500	347
Staff Training	3,407	5,500	(2,093)	7,573	5,500	2,073	6,835	2,400	4,435
Site Director Salaries & Benefits	77,328	77,137	191	74,478	75,037	(559)	75,356	77,438	(2,082)
All Admin Salries & Benefits	134,366	169,238	(34,872)	161,313	158,796	2,517	146,211	116,897	29,314
Legal/Audit/Fiscal	10,961	2,500	8,461	-	5,000	(5,000)	15,590	200	15,390
*Office Cleaning	9,058	7,149	1,908	8,176	9,076	(900)	8,033	7,500	533
*Repairs & Maintenance	-	118	(118)	126	282	(156)	100	2,500	(2,400)
*Rent	111,883	132,000	(20,117)	110,444	107,156	3,289	109,389	108,000	1,389
*Equipment Rental	14,578	12,956	1,622	14,804	17,039	(2,235)	13,545	15,000	(1,455)
*All Insurance	4,107	3,051	1,056	3,736	4,070	(334)	2,504	4,000	(1,496)
*Postage	15,575	13,869	1,706	16,294	18,002	(1,708)	18,283	10,000	8,283
*Telephone	28,961	15,880	13,080	17,064	18,809	(1,746)	11,200	15,000	(3,800)
Advertising	1,350	100	1,250	479	1,500	(1,021)	1,370	500	870
Staff & Admin Travel	3,373	2,000	1,373	7,626	4,500	3,126	5,263	3,500	1,763
*Office Supplies	21,072	26,000	(4,928)	30,086	36,080	(5,994)	22,653	19,000	3,653
*Equip R&M/OIT Exp	77,356	62,688	14,668	73,297	162,791	(89,493)	23,919	76,020	(52,101)
*Electric/Heat/Water	4,486	3,749	737	4,324	4,793	(469)	4,231	4,500	(269)
Dues & Subscriptions	856	1,000	(144)	1,243	2,000	(757)	1,164	2,500	(1,336)
Capital Equipment	3,812	5,000	(1,188)	8,388	10,000	(1,612)	8,853	5,000	3,853
Payroll Fees	7,174	8,500	(1,326)	8,117	7,000	1,117	6,376	5,500	876
Other	-	100	(100)	-	100	(100)	-	100	(100)
Total Administration	529,807	548,535	(18,728)	547,569	647,531	(99,962)	483,721	478,055	5,666
TOTAL	\$ 6,060,273	\$ 5,254,588	\$ 805,685	\$ 6,520,397	\$ 5,046,311	\$ 1,474,086	\$ 5,426,344	\$ 4,641,634	\$ 784,710

*Expenses re-allocated (to 100% admin) for select overhead costs for annual report clarity